

- 2.1. The term of this Agreement shall remain in effect from the Effective Date through one (1) year thereafter, unless earlier terminated in accordance with Paragraph 8. Additionally, the Village Manager may renew this Agreement for four (4) additional one (1) year periods on the same terms as set forth herein upon written notice to the Consultant.
- 2.2. Consultant agrees that time is of the essence and Consultant shall complete the Services within the term of this Agreement, unless extended by the Village Manager.

3. **Compensation and Payment.**

3.1. Consultant shall be compensated for the provision of the Services in an amount not to exceed \$50,000.00 annually in accordance with the Proposal attached hereto as Exhibit "B." Compensation for as-needed Services for potential emerging special interest funding or legislative circumstances that may arise shall be pursuant to a written proposal at a mutually agreed upon rate.

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3.2. Consultant shall deliver an invoice to Village no more often than once per month detailing Services completed and the amount due to Consultant under this Agreement. Fees shall be paid in arrears each month, pursuant to Consultant's invoice, which shall be based upon the percentage of work completed for each task invoiced. The Village shall pay the Consultant in accordance with the Florida Prompt Payment Act after approval and acceptance of the Services by the Village Manager.

3.3. Contractor's invoices must contain the following information for prompt payment:

3.3.1. Name and address of the Consultant;

3.3.2. Purchase Order number;

3.3.3. Contract number;

3.3.4. Date of invoice;

3.3.5. Invoice number (Invoice numbers cannot be repeated. Repeated invoice numbers will be rejected);

3.3.6. Name and type of Services;

3.3.7. Timeframe covered by the invoice; and

3.3.8. Total value of invoice.

Failure to include the above information will result in the delay of payment or rejection of the invoice. All invoices must be submitted electronically to payables@keybiscayne.fl.gov.

4. **Subconsultants.**

4.1. The Consultant shall be responsible for all payments to any subconsultants and shall maintain responsibility for all work related to the Services.

4.2. Consultant may only utilize the services of a particular subconsultant with the prior written approval of the Village Manager, which approval may be granted or withheld in the Village Manager's sole and absolute discretion.

5. Village's Responsibilities.

5.1. Village shall make available any maps, plans, existing studies, reports, staff and representatives, and other data pertinent to the Services and in possession of the Village, and provide criteria requested by Consultant to assist Consultant in performing the Services.

5.2. Upon Consultant's request, Village shall reasonably cooperate in arranging access to public information that may be required for Consultant to perform the Services.

6. Consultant's Responsibilities; Representations and Warranties.

6.1. The Consultant shall exercise the same degree of care, skill and diligence in the performance of the Services as is ordinarily provided by a consultant under similar circumstances. If at any time during the term of this Agreement or within two (2) years from the completion of this Agreement, it is determined that the Consultant's Deliverables or Services are incorrect, not properly rendered, defective, or fail to conform to Village requests, the Consultant shall at Consultant's sole expense, immediately correct its Deliverables or Services.

6.2. The Consultant hereby warrants and represents that at all times during the term of this Agreement it shall maintain in good standing all required licenses, certifications and permits required under Federal, State and local laws applicable to and necessary to perform the Services for Village as an independent contractor of the Village. Consultant further warrants and represents that it has the required knowledge, expertise, and experience to perform the Services and carry out its obligations under this Agreement in a professional and first class manner.

6.3. The Consultant represents that it is an entity validly existing and in good standing under the laws of Florida. The execution, delivery and performance of this Agreement by Consultant have been duly authorized, and this Agreement is binding on Consultant and enforceable against Consultant in accordance with its terms. No consent of any other person or entity to such execution, delivery and performance is required.

7. Conflict of Interest.

7.1. To avoid any conflict of interest or any appearance thereof, Consultant shall not, for the term of this Agreement, provide any consulting services to any private sector entities (developers, corporations, real estate investors, etc.), with any current, or foreseeable, adversarial issues in the Village.

7.2. The Consultant shall not be prohibited from representing or providing like services to persons or entities other than the Village so long as the Consultant shall avoid any

representation or relation which would create an adversarial position or conflict of interest, as first determined by the Village Attorney and Village Council.

7.3. The Consultant shall not take on any client or matter that would jeopardize the Consultant's ability to devote the time, resources and efforts necessary to fulfill its obligations to the Village.

8. **Termination.**

8.1. The Village Manager, without cause, may terminate this Agreement upon five (5) calendar days' written notice to the Consultant, or immediately with cause.

8.2. Upon receipt of the Village's written notice of termination, Consultant shall immediately stop rendering Services unless directed otherwise by the Village Manager.

8.3. In the event of termination by the Village, the Village shall be obligated to compensate the Consultant only for the pro-rated monthly compensation incurred up to the date of termination, provided that the Consultant has first complied with the provisions of Paragraph 8.4.

8.4. The Consultant shall transfer all books, records, reports, working drafts, documents, maps, and data pertaining to the Services and the project to the Village, in a hard copy and electronic format within fourteen (14) days from the date of the written notice of termination or the date of expiration of this Agreement.

9. **Insurance.**

9.1. Consultant shall secure and maintain throughout the duration of this agreement insurance of such types and in such amounts not less than those specified below as satisfactory to Village, naming the Village as an Additional Insured, underwritten by a firm rated A-X or better by A.M. Best and qualified to do business in the State of Florida. The insurance coverage shall be primary insurance with respect to the Village, its officials, employees, agents, and volunteers naming the Village as additional insured. Any insurance maintained by the Village shall be in excess of the Consultant's insurance and shall not contribute to the Consultant's insurance. The insurance coverages shall include at a minimum the amounts set forth in this section and may be increased by the Village as it deems necessary or prudent.

9.1.1. Commercial General Liability coverage with limits of liability of not less than a \$1,000,000 per Occurrence combined single limit for Bodily Injury and Property Damage. This Liability Insurance shall also include Completed Operations and Product Liability coverages and eliminate the exclusion with respect to property under the care, custody and control of Consultant. The General Aggregate Liability limit and the Products/Completed Operations Liability Aggregate limit shall be in the amount of \$2,000,000 each.

9.1.2. Workers Compensation and Employer's Liability insurance, to apply for all employees for statutory limits as required by applicable State and Federal laws. The

policy(ies) must include Employer's Liability with minimum limits of \$1,000,000.00 each accident. No employee, subcontractor or agent of the Consultant shall be allowed to provide Services pursuant to this Agreement who is not covered by Worker's Compensation insurance.

9.1.3. Business Automobile Liability with minimum limits of \$1,000,000 per occurrence, combined single limit for Bodily Injury and Property Damage. Coverage must be afforded on a form no more restrictive than the latest edition of the Business Automobile Liability policy, without restrictive endorsements, as filed by the Insurance Service Office, and must include Owned, Hired, and Non-Owned Vehicles.

9.1.4. Professional Liability Insurance in an amount of not less than One Million Dollars (\$1,000,000.00) per occurrence, single limit.

9.2. Certificate of Insurance. Certificates of Insurance shall be provided to the Village, reflecting the Village as an Additional Insured (except with respect to Professional Liability Insurance and Worker's Compensation Insurance), no later than ten (10) days after award of this Agreement and prior to the execution of this Agreement by Village and prior to commencing Services. Each certificate shall include no less than (30) thirty-day advance written notice to Village prior to cancellation, termination, or material alteration of said policies or insurance. The Consultant shall be responsible for assuring that the insurance certificates required by this Section remain in full force and effect for the duration of this Agreement, including any extensions or renewals that may be granted by the Village. The Certificates of Insurance shall not only name the types of policy(ies) provided, but also shall refer specifically to this Agreement and shall state that such insurance is as required by this Agreement. The Village reserves the right to inspect and return a certified copy of such policies, upon written request by the Village. If a policy is due to expire prior to the completion of the Services, renewal Certificates of Insurance shall be furnished thirty (30) calendar days prior to the date of their policy expiration. Each policy certificate shall be endorsed with a provision that not less than thirty (30) calendar days' written notice shall be provided to the Village before any policy or coverage is cancelled or restricted. Acceptance of the Certificate(s) is subject to approval of the Village.

9.3. Additional Insured. Except with respect to Professional Liability Insurance and Worker's Compensation Insurance, the Village is to be specifically included as an Additional Insured for the liability of the Village resulting from Services performed by or on behalf of the Consultant in performance of this Agreement. The Consultant's insurance, including that applicable to the Village as an Additional Insured, shall apply on a primary basis and any other insurance maintained by the Village shall be in excess of and shall not contribute to the Consultant's insurance. The Consultant's insurance shall contain a severability of interest provision providing that, except with respect to the total limits of liability, the insurance shall apply to each Insured or Additional Insured (for applicable policies) in the same manner as if separate policies had been issued to each.

9.4. Deductibles. All deductibles or self-insured retentions must be declared to and be reasonably approved by the Village. The Consultant shall be responsible for the payment of any deductible or self-insured retentions in the event of any claim.

9.5. The provisions of this section shall survive termination of this Agreement.

10. Nondiscrimination. During the term of this Agreement, Consultant shall not discriminate against any of its employees or applicants for employment because of their race, color, religion, sex, or national origin, and will abide by all Federal and State laws regarding nondiscrimination.

11. Attorneys Fees and Waiver of Jury Trial.

11.1. In the event of any litigation arising out of this Agreement, the prevailing party shall be entitled to recover its attorneys' fees and costs, including the fees and expenses of any paralegals, law clerks and legal assistants, and including fees and expenses charged for representation at both the trial and appellate levels.

11.2. IN THE EVENT OF ANY LITIGATION ARISING OUT OF THIS AGREEMENT, EACH PARTY HEREBY KNOWINGLY, IRREVOCABLY, VOLUNTARILY AND INTENTIONALLY WAIVES ITS RIGHT TO TRIAL BY JURY.

12. Indemnification.

12.1. Consultant shall indemnify and hold harmless the Village, its officers, agents and employees, from and against any and all demands, claims, losses, suits, liabilities, causes of action, judgment or damages, arising from Consultant's performance or non-performance of any provision of this Agreement, including, but not limited to, liabilities arising from contracts between the Consultant and third parties made pursuant to this Agreement. Consultant shall reimburse the Village for all its expenses including reasonable attorneys' fees and costs incurred in and about the defense of any such claim or investigation and for any judgment or damages arising from Consultant's performance or non-performance of this Agreement.

12.2. Nothing herein is intended to serve as a waiver of sovereign immunity by the Village nor shall anything included herein be construed as consent to be sued by third parties in any matter arising out of this Agreement or any other contract. The Village is subject to section 768.28, Florida Statutes, as may be amended from time to time.

12.3. The provisions of this section shall survive termination of this Agreement.

13. Notices/Authorized Representatives. Any notices required by this Agreement shall be in writing and shall be deemed to have been properly given if transmitted by hand-delivery, by registered or certified mail with postage prepaid return receipt requested, or by a private postal service, addressed to the parties (or their successors) at the addresses listed on the signature page of this Agreement or such other address as the party may have designated by proper notice.

14. Governing Law and Venue. This Agreement shall be construed in accordance with and governed by the laws of the State of Florida. Venue for any proceedings arising out of this Agreement shall be proper exclusively in Miami-Dade County, Florida, or, if in Federal Court, the Southern District of Florida.

15. Entire Agreement/Modification/Amendment.

15.1. This writing contains the entire Agreement of the parties and supersedes any prior oral or written representations. No representations were made or relied upon by either party, other than those that are expressly set forth herein.

15.2. No agent, employee, or other representative of either party is empowered to modify or amend the terms of this Agreement, unless executed with the same formality as this document.

16. Ownership and Access to Records and Audits.

16.1. Consultant acknowledges that all inventions, innovations, improvements, developments, methods, designs, analyses, drawings, reports, compiled information, and all similar or related information (whether patentable or not) which relate to Services to the Village which are conceived, developed or made by Consultant during the term of this Agreement (“Work Product”) belong to the Village. Consultant shall promptly disclose such Work Product to the Village and perform all actions reasonably requested by the Village (whether during or after the term of this Agreement) to establish and confirm such ownership (including, without limitation, assignments, powers of attorney and other instruments).

16.2. Consultant agrees to keep and maintain public records in Consultant’s possession or control in connection with Consultant’s performance under this Agreement. The Village Manager or her designee shall, during the term of this Agreement and for a period of three (3) years from the date of termination of this Agreement, have access to and the right to examine and audit any records of the Consultant involving transactions related to this Agreement. Consultant additionally agrees to comply specifically with the provisions of Section 119.0701, Florida Statutes. Consultant shall ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed, except as authorized by law, for the duration of the Agreement, and following completion of the Agreement until the records are transferred to the Village.

16.3. Upon request from the Village’s custodian of public records, Consultant shall provide the Village with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided by Chapter 119, Florida Statutes, or as otherwise provided by law.

16.4. Unless otherwise provided by law, any and all records, including but not limited to reports, surveys, and other data and documents provided or created in connection with this Agreement are and shall remain the property of the Village.

- 16.5.** Upon completion of this Agreement or in the event of termination by either party, any and all public records relating to the Agreement in the possession of the Consultant shall be delivered by the Consultant to the Village Manager, at no cost to the Village, within seven (7) days. All such records stored electronically by Consultant shall be delivered to the Village in a format that is compatible with the Village's information technology systems. Once the public records have been delivered upon completion or termination of this Agreement, the Consultant shall destroy any and all duplicate public records that are exempt or confidential and exempt from public records disclosure requirements.
- 16.6.** Any compensation due to Consultant shall be withheld until all records are received as provided herein.
- 16.7.** Consultant's failure or refusal to comply with the provisions of this section shall result in the immediate termination of this Agreement by the Village.
- 16.8.** Notice Pursuant to Section 119.0701(2)(a), Florida Statutes. **IF THE CONSULTANT HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE CONSULTANT'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS.**

| | |
|------------------------------|---|
| Custodian of Records: | Jocelyn B. Koch |
| Mailing address: | 88 West McIntyre Street Key Biscayne, FL 33149 |
| Telephone number: | 305-365-5506 |
| Email: | jkoch@keybiscayne.fl.gov |

17. Nonassignability, Non-Exclusivity.

- 17.1.** This Agreement shall not be assignable by Consultant unless such assignment is first approved by the Village Manager. The Village is relying upon the apparent qualifications and expertise of the Consultant, and such firm's familiarity with the Village's area, circumstances and desires. Specifically, the Village is relying upon Jim Davenport, who is designated by the Consultant as the primary point of contact and principal performer of the Services under this Agreement. In the event that the aforementioned individual can no longer perform the Services under this Agreement, this Agreement shall automatically terminate.
- 17.2.** The Consultant hereby acknowledges that this Agreement is non-exclusive as to the Services being provided and generally any lobbying the Village may have done on its behalf. The Village reserves the right to hire one or more additional individuals and/or firms to represent its interests and otherwise provide lobbying consulting services. So as to maximize the benefit to the Village, the Village Manager and/or designee shall coordinate representation effort by multiple lobbying professionals.

- 18. Severability.** If any term or provision of this Agreement shall to any extent be held invalid or unenforceable, the remainder of this Agreement shall not be affected thereby, and each remaining term and provision of this Agreement shall be valid and be enforceable to the fullest extent permitted by law.
- 19. Independent Contractor.** The Consultant and its employees, volunteers and agents shall be and remain an independent contractor and not an agent or employee of the Village with respect to all of the acts and services performed by and under the terms of this Agreement. This Agreement shall not in any way be construed to create a partnership, association or any other kind of joint undertaking, enterprise or venture between the parties.
- 20. Compliance with Laws.** The Consultant shall comply with all applicable laws, ordinances, rules, regulations, and lawful orders of public authorities in carrying out Services under this Agreement, and in particular shall obtain all required permits from all jurisdictional agencies to perform the Services under this Agreement at its own expense.
- 21. Waiver.** The failure of either party to this Agreement to object to or to take affirmative action with respect to any conduct of the other which is in violation of the terms of this Agreement shall not be construed as a waiver of the violation or breach, or of any future violation, breach or wrongful conduct.
- 22. Survival of Provisions.** Any terms or conditions of either this Agreement that require acts beyond the date of the term of the Agreement, shall survive termination of the Agreement, shall remain in full force and effect unless and until the terms or conditions are completed and shall be fully enforceable by either party.
- 23. Prohibition of Contingency Fees.** The Consultant warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for the Consultant, to solicit or secure this Agreement, and that it has not paid or agreed to pay any person(s), company, corporation, individual or firm, other than a bona fide employee working solely for the Consultant, any fee, commission, percentage, gift, or any other consideration, contingent upon or resulting from the award or making of this Agreement.
- 24. State Required Affidavits.** By entering into this Agreement, the Consultant agrees to review and comply with the following state affidavit requirements:
- 24.1. Public Entity Crimes Affidavit.** Consultant shall comply with Section 287.133, Florida Statutes (Public Entity Crimes Statute), notification of which is hereby incorporated herein by reference, including execution of any required affidavit.
- 24.2. E-Verify Affidavit.** In accordance with Section 448.095, Florida Statutes, the Village requires all contractors doing business with the Village to register with and use the E-Verify system to verify the work authorization status of all newly hired employees. The Village will not enter into a contract unless each party to the contract registers with and uses the E-Verify system. The contracting entity must provide of its proof of enrollment in E-Verify. For instructions on how to provide proof of the contracting entity's participation/enrollment in E-Verify, please visit: <https://www.e-verify.gov/faq/how-do-i-provide-proof-of-my-participationenrollment-in-e-verify>. By entering into this

Agreement, the Consultant acknowledges that it has read Section 448.095, Florida Statutes; will comply with the E-Verify requirements imposed by Section 448.095, Florida Statutes, including but not limited to obtaining E-Verify affidavits from subcontractors; and has executed the required affidavit attached hereto and incorporated herein.

24.3. Noncoercive Conduct Affidavit. Pursuant to Section 787.06, Florida Statutes, a nongovernmental entity executing, renewing, or extending a contract with a governmental entity is required to provide an affidavit, signed by an officer or a representative of the nongovernmental entity under penalty of perjury, attesting that the nongovernmental entity does not use coercion for labor or services as defined in Section 787.06(2)(a), Florida Statutes. By entering into this Agreement, the Consultant acknowledges that it has read Section 787.06, Florida Statutes, and will comply with the requirements therein, and has executed the required affidavit attached hereto and incorporated herein.

24.4. Prohibition on Contracting with Entities of Foreign Concern. Pursuant to Section 287.138, Florida Statutes (which is expressly incorporated herein by reference), a governmental entity may not knowingly enter into a contract with an entity which would give access to an individual's personal identifying information if (a) the entity is owned by the government of a foreign country of concern; (b) the government of a foreign country of concern has a controlling interest in the entity; or (c) the entity is organized under the laws of or has its principal place of business in a foreign country of concern. By entering into this Agreement, the Consultant acknowledges that it has read Section 287.138, Florida Statutes, and complies with the requirements therein, and has executed the required affidavit attached hereto and incorporated herein.

25. Counterparts. This Agreement may be executed in several counterparts, each of which shall be deemed an original and such counterparts shall constitute one and the same instrument.

26. Conflicts. In the event of a conflict between the terms of this Agreement and any exhibits or attachments hereto, the terms of this Agreement shall control.

[REMAINDER OF PAGE LEFT INTENTIONALLY BLANK.

SIGNATURE PAGE FOLLOWS.]

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed the day and year as first stated above.

VILLAGE OF KEY BISCAIYNE

CAPITAL CITY CONSULTING, LLC

DocuSigned by:
By: Steven C Williamson
CP3C093978AA42B...
Steven C. Williamson
Village Manager

By: [Signature]
Name: Jared Rosenstein

Attest:
DocuSigned by:
By: Jocelyn Koch
86870E7FDD91447...
Jocelyn B. Koch
Village Clerk



Signed by: _____
Title: Partner
Entity: Capital City Consulting, LLC

Approved as to form and legal sufficiency:

DocuSigned by:
By: Chad Friedman
FD4F15E0EE134CF...
Weiss Serota Helfman Cole & Bierman, P.L.
Village Attorney

Addresses for Notice:
Village of Key Biscayne
Attn: Village Manager
88 West McIntyre Street
Key Biscayne, FL 33149
305-365-5514 (telephone)
305-365-8936 (facsimile)
swilliamson@keybiscayne.fl.gov (email)

Addresses for Notice:
Capital City Consulting, LLC
Attn: Jared Rosenstein
124 W. Jefferson Street
Tallahassee, FL 32301
(850) 222-9075 (telephone)
_____ (facsimile)
Jared@cccfla.com (email)

With a copy to:
Weiss Serota Helfman Cole & Bierman, P.L.
Attn: Chad Friedman, Esq.
Village of Key Biscayne Attorney
2800 Ponce de Leon Boulevard, Suite 1200
Coral Gables, FL 33134
cfriedman@wsh-law.com (email)

With a copy to:
Capital City Consulting, LLC
Attn: Breannah Goodson

_____ (telephone)
_____ (facsimile)
Breannah@cccfla.com (email)

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E-VERIFY AFFIDAVIT

In accordance with Section 448.095, Florida Statutes, the Village requires all contractors doing business with the Village to register with and use the E-Verify system to verify the work authorization status of all newly hired employees. The Village will not enter into a contract unless each party to the contract registers with and uses the E-Verify system.

The contracting entity must provide of its proof of enrollment in E-Verify. For instructions on how to provide proof of the contracting entity's participation/enrollment in E-Verify, please visit: <https://www.e-verify.gov/faq/how-do-i-provide-proof-of-my-participationenrollment-in-e-verify>

By signing below, the contracting entity acknowledges that it has read Section 448.095, Florida Statutes and will comply with the E-Verify requirements imposed by it, including but not limited to obtaining E-Verify affidavits from subcontractors.

Check here to confirm proof of enrollment in E-Verify has been attached to this Affidavit.

In the presence of:

Signed, sealed and delivered by:

Witness #1 Print Name: Jill Higgins
Witness #2 Print Name: Candy Zingarelli

Print Name: Jared Rosenstein
Title: Partner
Entity Name: Capital City Consulting, LLC

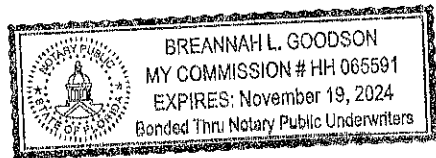
ACKNOWLEDGMENT

State of Florida
County of Leon

The foregoing instrument was acknowledged before me by means of physical presence or online notarization, this 12 day of September, 2024, by Jared Rosenstein (name of person) as Partner (type of authority) for Capital City Consulting (name of party on behalf of whom instrument is executed).

[Signature]
Notary Public (Print, Stamp, or Type as Commissioned)

Personally known to me; or
 Produced identification (Type of Identification: _____)
 Did take an oath; or
 Did not take an oath



**AFFIDAVIT ATTESTING TO
NONCOERCIVE CONDUCT FOR LABOR OR SERVICES**

Effective July 1, 2024, Section 787.06, Florida Statutes, a nongovernmental entity executing, renewing, or extending a contract with a governmental entity is required to provide an affidavit, signed by an officer or a representative of the nongovernmental entity under penalty of perjury, attesting that the nongovernmental entity does not use coercion for labor or services as defined in Section 787.06(2)(a), Florida Statutes.

By signing below, I hereby affirm under penalty of perjury that:

1. I have read Section 787.06, Florida Statutes, and understand that this affidavit is provided in compliance with the requirement that, upon execution, renewal, or extension of a contract between a nongovernmental entity and a governmental entity, the nongovernmental entity must attest to the absence of coercion in labor or services.
2. I am an officer or representative of Capital City Consulting, LLC, a nongovernmental entity.
3. Capital City Consulting, LLC does not use coercion for labor or services as defined in the relevant section of the law.

In the presence of:

Under penalties of perjury, I declare that I have read the foregoing and the facts stated in it are true:

[Signature]
 Witness #1 Print Name: Bill Higgins

[Signature]
 Witness #2 Print Name: Gandy Zingarelli

[Signature]
 Print Name: Jared Rosenstein
 Title: Partner
 Entity Name: Capital City Consulting, LLC

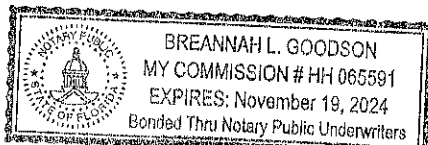
OATH OR AFFIRMATION

State of Florida
County of Leon

Sworn to (or affirmed) and subscribed before me by means of physical presence or online notarization, this 12 day of September, 2024, by Jared Rosenstein (name of person) as Partner (type of authority) for Capital City Consulting (name of party on behalf of whom instrument is executed).

[Signature]
 Notary Public (Print, Stamp, or Type as Commissioned)

- Personally known to me; or
- Produced identification (Type of Identification: _____)
- Did take an oath; or
- Did not take an oath



AFFIDAVIT REGARDING PROHIBITION ON CONTRACTING WITH ENTITIES OF FOREIGN COUNTRIES OF CONCERN

Pursuant to Section 287.138, Florida Statutes (which is expressly incorporated herein by reference), a governmental entity may not knowingly enter into a contract with an entity which would give access to an individual's personal identifying information if (a) the entity is owned by the government of a foreign country of concern; (b) the government of a foreign country of concern has a controlling interest in the entity; or (c) the entity is organized under the laws of or has its principal place of business in a foreign country of concern.

This affidavit must be completed by an officer or representative of an entity submitting a bid, proposal, or reply to, or entering into, renewing, or extending, a contract with a governmental entity which would grant the entity access to an individual's personal identifying information.

- 1. Capital City Consulting LLC ("entity") does not meet any of the criteria in paragraphs (2)(a)-(c) of Section 287.138, F.S.

In the presence of:

Under penalties of perjury, I declare that I have read the foregoing and the facts stated in it are true:

[Signature]
Witness #1 Print Name: Jill Higgins
[Signature]
Witness #2 Print Name: Candy Zingarelli

[Signature]
Print Name: Jared Rosenstein
Title: Partner
Entity Name: Capital Cty Consulting, LLC

OATH OR AFFIRMATION

State of Florida
County of Leon

Sworn to (or affirmed) and subscribed before me by means of physical presence or online notarization, this 12 day of September, 2024 by Jared Rosenstein (name of person) as Partner (type of authority) for Capital City Consulting (name of party on behalf of whom instrument is executed).

[Signature]
Notary Public (Print, Stamp, or Type as Commissioned)

- Personally known to me; or
- Produced identification (Type of Identification: _____)
- Did take an oath; or
- Did not take an oath

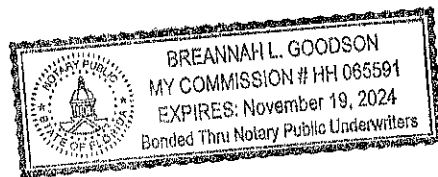


EXHIBIT A
SCOPE OF SERVICES

2. PROJECT DESCRIPTION

2.1 DESCRIPTION:

The Village of Key Biscayne is issuing a Request for Proposals (RFP) to solicit a qualified state lobbyist firm(s) that can successfully represent our community's interests and serve as our advocate with the State government and across the South Florida region.

2.2 INTRODUCTION:

The Village of Key Biscayne, nestled between Bill Baggs Cape Florida State Park and Crandon Park and on the shimmering shores of the Atlantic Ocean and Biscayne Bay, invites proposals from qualified State lobbyists to advocate for our community's interests and to address pressing legislative, funding and administrative requirements. The Village sits prominently on a barrier island off the coast of Miami and is a thriving and vibrant community that faces the combined threats of sea-level rise and increasingly more severe and frequent storms. With a population of approximately 15,000 multi-cultural and multi-generational residents densely situated on one square mile, our village faces significant challenges, primarily flooding, coastal erosion, traffic congestion and street safety. With only one ingress and egress road to and from the village, the community relies daily and during emergencies on the well-functioning of Rickenbacker Causeway and its associated intersections and bridges.

It is within this dynamic context that the Village of Key Biscayne seeks a skilled and dedicated State regional lobbyist firm(s) to advocate for our community's unique priorities and foster collaborative solutions to enhance the resilience and well-being of all residents of Key Biscayne.

The lobbyist firm will work with the Village Manager and/or designee to identify and represent legislative, coordination and funding priorities for the Village. As directed by the Village Manager, and/or designee, the firm will serve as a consistent and effective primary point of contact between the Village and State officials and legislators.

The Village requires services with an emphasis on producing measurable results in achieving state funding and/or legislative and executive action favorable or protective to the Village. The Village seeks a well-informed lobbyist firm, capable of providing timely and frequent information to the Village on the interests, priorities, and other issues and decisions (listed below) at the State level that may affect the Village. The successful firm will have a strong background on issues of importance to the Village and will be able to demonstrate unique relationships with members of the Legislature and others representing the Village.

The lobbyist firm will agree to be always available upon reasonable request to meet with the Village Council, Village staff, and others as specified to perform the responsibilities assigned. To attend meetings, represent the interests of the City, and act as liaison between the City and all branches, departments, and agencies of the State government, at any legislative committee meeting or meetings with the Governor, or Department or State agencies, as well as regional agencies, universities, school boards and federal-related agencies, if necessary, on matters under the scope

of this Request for Proposal (RFP). It is expected that the successful firm will review and understand the Agendas of the House and Senate leaders to assist the Village to strategically seek monetary funds and policy change.

Although legal opinions are not required as a part of the firm responsibilities, the Village will expect the firm to understand applicable laws and proposals under consideration by the administrative agencies or the Legislators or their committees, and the firm shall be expected to have the ability to interpret legal implications and advise the Village accordingly.

The lobbyist firm is also expected to monitor proposals and activities in meetings regarding State administrative and agency hearings. This would include a review of the agendas and providing notification to the Village as pertinent issues arise. The firm would also be expected to report the outcome of such meetings within two (2) business days. The firms should be prepared to lobby committee members prior to and during these meetings to accomplish the Village's desired positions.

The Scope of Services to be provided to the Village shall include:

2.3 STATE LEGISLATIVE AND ADVOCACY SUPPORT REQUIREMENTS:

1. Collaborate with Village officials and subject matter experts to develop and execute a recurring and annual State legislative action plan to represent and support the Village of Key Biscayne's priorities and interests with key State legislators, relevant committee chairs and influential legislators, relevant State agencies, related organizations, and the Governor's Office.
2. Facilitate regular meetings with key State legislators, the Governor's office, and State agency officials to strengthen relationships and maintain support for the Village's current and projected priorities and interests.
3. Provide consultation and advice to the Village in identifying, defining, and pursuing its annual State legislation and appropriations requirements and requests.
4. Provide expertise and help outline the Village's tactics and techniques to implement the pursuit of its annual State legislation and appropriations requests in a professional and image conscious manner.
5. Assist the Village in developing and submitting convincing, accurate and timely State legislative request documents and related communications. Ensure items are introduced and presented to Village's representatives and key State leadership early in the legislative process and at critical timelines throughout the legislative session.
6. Facilitate, coach and prepare the Village for meetings and communications with relevant State legislators, their staff, committee members and leadership to effectively guide Village legislative requests throughout the State legislative session.

7. Represent and advocate for the Village's priorities and interests throughout the year by collaborating with key State legislators and State agency staff. Particularly focus efforts during the State legislative session to facilitate access and influence on desired outcomes for the Village.
8. Monitor and provide regular updates on the progress of State legislation, regulatory and appropriations actions that may affect the Village's priorities and interests. Inform and assist the Village in making necessary tactical or technical moves and/or changes to influence desired outcomes for the Village.
9. Provide general advice, suggested strategies, and research relating to issues important to the Village of Key Biscayne's State level legislation, regulatory and appropriations priorities and interests.
10. Facilitate programmatic, grant, and technical support coordination with relevant State agencies.
11. Seek and coordinate grant funding opportunities applicable to the Village. This includes identifying relevant State grant programs and advocating for the Village's eligibility and alignment with grant criteria.

2.3.1 Topics of Interest: To help develop your approach plan, consider these priorities and interests to drive advocacy efforts in support of Key Biscayne. Although not inclusive, they provide a view into the most critical issues facing our community:

- Traffic and multi-modal mobility and safety
- Resilient infrastructure
- Shoreline and storm protection
- Coastline erosion and environmental protection
- Beach renourishment
- Sea-level rise
- Flooding
- Stormwater systems
- Water quality
- Electrical utility undergrounding and reliability
- Sargassum management, removal, and disposal
- Property insurance
- Flood insurance
- Condominium associations regulations
- Building standards, code and certification requirements
- Zoning codes
- Motorized scooters, bicycles and electric bicycles
- Golf carts
- Seniors and special needs programming
- Emergency management planning, preparation, response, and recovery
- Retention of home rule powers

2.3.2 Agencies of Interest: Given the Village’s priorities and interests, is it critical for the Village leadership and its State legislative representatives to form strong relationships with the following State leaders, organizations, and agencies:

- State House of Representatives and Relevant Committees
- State Senate and Relevant Committees
- Governor’s Office and Relevant Offices
- Florida Department of Environmental Protection
- Florida Division of Emergency Management
- Florida Department of Transportation

2.4 EVALUATION CRITERIAS:

- Firm(s)’s financial and administrative qualifications
- Availability – the firm(s)’s current workload and potential conflict of interest
- Knowledge and relationships at the State level and in South Florida.
- Relevant access and influence
- Experience and demonstrated success
- Expertise
- Advocacy and support approach
- Consciousness of Key Biscayne priorities, interests, brand, and image
- Proposal Cost

END OF SECTION

EXHIBIT B
CONSULTANT'S PROPOSAL



**Village of Key Biscayne
Request for Proposals
RFP # 2024-12**

**PROFESSIONAL STATE LOBBYING
SERVICES**





Tab A – Representations and Certifications





Professional State Lobbying Services – RFP # 2024-12

SECTION 6. FORMS, AFFIDAVITS, AND ATTACHMENTS

FORM 1 **RESPONSE CHECKLIST**

- X Form 1: Response Checklist
- X Form 2: Addendum Acknowledgment
- X Form 3: Certificate of Authority (Complete one of the two forms as applicable)
 - X ■ Form 3A: Certificate of Authority (for Corporations or Partnerships)
 - X ■ Form 3B: Certificate of Authority (for Individuals)
- X Form 4: Proposer’s Statement of Organization
- Form 5: References
- X Form 6: Affidavits
 - X • Form 6A: Single Execution Affidavits
 - X • Form 6B: Independence Affidavit
 - X • Form 6C: Non-Collusion Affidavit
- X Form 7: Drug Free Workplace
- X Form 8: Certification to Accuracy of Proposal
- X Form 9: Scrutinized Companies
- X Form 10: Public Entity Crimes
- X Form 11: Dispute Disclosure
- X Form 12: List of Proposed Subcontractors
- X Form 16: Insurance and License Certificates

ATTACHMENTS

- X A: Sample Contract

EXHIBITS

- X A: Scope of Services
- X B: Fee Schedule/Price Proposal
- X C: Certificate of Insurance





Professional State Lobbying Services – RFP # 2024-12

FORM 2
ADDENDUM ACKNOWLEDGEMENT

Solicitation Title:
PROFESSIONAL STATE LOBBYING SERVICES
Solicitation No.:
RFP # 2024-12

Listed below are the dates of issue for each Addendum received in connection with this Solicitation:

| | |
|-----------------------|---------------------|
| Addendum No. <u>1</u> | Dated <u>6/5/24</u> |
| Addendum No. _____ | Dated _____ |
| Addendum No. _____ | Dated _____ |
| Addendum No. _____ | Dated _____ |
| Addendum No. _____ | Dated _____ |
| Addendum No. _____ | Dated _____ |
| Addendum No. _____ | Dated _____ |
| Addendum No. _____ | Dated _____ |
| Addendum No. _____ | Dated _____ |
| Addendum No. _____ | Dated _____ |
| Addendum No. _____ | Dated _____ |

No Addendum issued for this Solicitation

Firm's Name: Capital City Consulting, LLC.

Authorized Representative's Name: Jared Rosenstein

Title: Partner

Email: Jared@cccfra.com

Phone Number: 786-247-8716

Address: 124 W. Jefferson Street, Tallahassee FL 32301

Authorized Signature: *Jared Rosenstein*





Professional State Lobbying Services – RFP # 2024-12

FORM 3A
CERTIFICATE OF AUTHORITY
(If Corporation)

I HEREBY CERTIFY that a meeting of the [circle one] Board of Directors/ Partners of Capital City Consulting, LLC.

_____ a business existing under the laws of the State of Florida, (the
“Entity”) held on 6/20, 2024, the following resolution was duly
passed and adopted:

“RESOLVED, that, Jared Rosenstein, as _____
Partner of the Entity, be and is hereby authorized to
execute this Proposal dated 7/2, 2024, on
behalf of the Entity and submit this Proposal to the Village of Key
Biscayne, and this Entity and the execution of this Certificate of Authority,
attested to by the Secretary of the Corporation, and with the Entity’s Seal
affixed, will be the official act and deed of this Entity.”

I FURTHER CERTIFY that said resolution is now in full force and effect.

IN WITNESS WHEREOF, I have hereunto set my hand and affixed the official seal of the Entity

this 1st day of July, 2024.

Secretary: NA

President: [Signature]

Print Name: NA

Print Name: Ron LaFace, Jr.





Professional State Lobbying Services – RFP # 2024-12

FORM 4

PROPOSER’S STATEMENT OF ORGANIZATION

1. Full Name of Proposer:
Capital City Consulting, LLC.
2. Principal Business Address, Phone and Email Address:
124 W. Jefferson Street, Tallahassee FL 32301
3. Principal Contact Person(s):
Jared Rosenstein
4. Form of Proposer (Corporation, Partnership, Joint Venture, Other):
LLC.
 - A. If a corporation, in what state incorporated: FL
 - B. Date Incorporated: 01/02/03
 - C. Federal ID Number (EIN) 01-0759013
 - D. If a joint Venture or Partnership, date of Agreement: _____
 - E. Name and address of all partners (state whether general or limited partnership): Nick Iarossi, Ron LaFace, Owners, 124 W. Jefferson Street, Limited Liability Corporation
 - F. If other than a corporation or partnership describe, organization and name of principals. _____
5. Provide names of principals or officers as appropriate and provide proof of the ability of the individuals so named to legally bind proposer.

| Name | Title |
|-------------------------|----------------|
| <u>Nick Iarossi</u> | <u>Owner</u> |
| <u>Ron LaFace</u> | <u>Owner</u> |
| <u>Jared Rosenstein</u> | <u>Partner</u> |
6. Indicate the number of years’ proposer has had current continual successful experience performing work of a similar scope relevant to this RFP Agreement. 21
7. List all entities participating in this Agreement (including subcontractors if applicable):

| Name | Address | Title |
|-------------------------|---|---|
| <u>Jared Rosenstein</u> | <u>124 W. Jefferson Street, Tallahassee FL 32301</u> | <u>Partner - Capital City Consulting</u> |
| <u>Erica Chanti</u> | <u>815 Ponce de Leon Blvd. Suite 210 Coral Gables, FL 33134</u> | <u>Governmental Consultant - Rubin Turnbull</u> |
| C. | _____ | _____ |
| D. | _____ | _____ |
8. Outline specific areas of responsibility for each entity listed in Question 7.
 - A. Jared Rosenstein will lead the Villages representation before the Executive Branch, including the Executive Office of the Governor and State Agencies
 - B. Erica Chanti will work on the legislative side with the Florida House and Senate on appropriations and policy related items
 - C. _____





Professional State Lobbying Services – RFP # 2024-12

D. _____

9. County or municipal business tax receipt number (attach copies):
 County: n/a
 Municipal: n/a
10. Have you ever failed to complete any work awarded to you?
 Yes _____ No X **If yes, attach a separate sheet of explanation.**
11. Within the last five years, has any officer or partner of your organization ever been an officer or partner of another organization that failed to complete an Agreement?
 Yes _____ No X **If yes, attach a separate sheet of explanation.**
12. Within the last five years, have you ever had a performance, payment or bid bond called?
 Yes _____ No X **If yes, attach a separate sheet of explanation.**
13. Have you, any officer or partner of your organization, or the organization been involved in any litigation or arbitration against the Village?
 Yes _____ No X **If yes, attach a separate sheet of explanation.**
14. Within the last five years, have you, any officer or partner of your organization, or the organization or parent company or its subsidiaries been involved in any litigation or arbitration against any other Florida public entity?
 Yes _____ No X **If yes, attach a separate sheet of explanation.**
15. Within the last five years, have you, any officer or partner of your organization, or the organization or parent company or its subsidiaries been involved in any litigation or arbitration against any private entity for an amount greater than \$100,000?
 Yes _____ No X **If yes, attach a separate sheet of explanation.**
16. Has your organization or any of its partners, officers, or key personnel, or its subsidiaries or parent company been charged or indicted for any criminal activity within the last five years?
 Yes _____ No X **If yes, attach a separate sheet of explanation.**
17. Has your organization or any of its partners, officers, or key personnel, or its subsidiaries or parent company been convicted and/or fined for any criminal activity within the last five years?
 Yes _____ No X **If yes, attach a separate sheet of explanation.**
18. Within the last five years, have you, any officer or partner of your organization, or the organization been investigated by any local, state, or federal law enforcement agency, criminal justice agency or inspector general office?
 Yes _____ No X **If yes, attach a separate sheet of explanation.**
19. Within the last five years, have you, any officer or partner of your organization, or the organization communicated with any local, state, or federal law enforcement agency, criminal justice agency or inspector general office relating to goods or services provided or performed for any governmental entity?
 Yes _____ No X **If yes, attach a separate sheet of explanation.**





Professional State Lobbying Services – RFP # 2024-12

- 20. Within the last five years, have there been any reports or audits relating to you, any office or partner of your organization, or the organization issued by any local, state, or federal law enforcement agency, criminal justice agency or inspector general office.
Yes _____ No X **If yes, attach a separate sheet of explanation.**
- 21. Within the last five years, have you, any officer or partner of your organization, or the organization failed to disclose or made misrepresentations to any governmental entity regarding conflicts of interest or potential or apparent conflicts of interest?
Yes _____ No X **If yes, attach a separate sheet of explanation.**
- 22. Have you made a site visit? X Yes, _____ No
- 23. How soon after the award can you begin work? Instantly Days.
- 24. List any licenses, permits or certifications, etc., you hold for performing this type of work:
Both Jared and Erica are registered lobbyists on FloridaLobbyist.com before both the House, Senate and Executive Branch
- 25. **How did you hear about the RFP?** Indicate if it was via the Village’s website, internet search, DemandStar, newspapers, email, etc. The Village of Key Biscayne is always looking for ways to improve its services. From the Village itself

Jared Rosenstein

Signature (Blue ink only)

Jared Rosenstein

Print Name

Partner

Title

6/27/24

Date

STATE OF Florida)
COUNTY OF Leon)

The foregoing instrument was acknowledged before me this 27 day of June, 2024

by Jared Rosenstein as Partner
(Name of person acknowledging) (Title)

for Capital City Consulting LLC
(Company name)

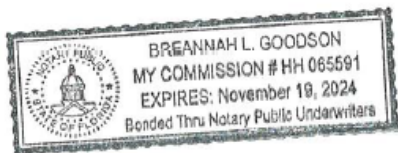
Personally known to me X or has produced Identification _____, type of identification

produced _____

(NOTARY SEAL HERE)

[Signature]

SIGNATURE OF NOTARY PUBLIC



PRINT, TYPE/STAMP NAME OF NOTARY





Professional State Lobbying Services – RFP # 2024-12

FORM 5
CLIENT REFERENCES

PRINT CLEARLY

REFERENCE #1

Name of Company: Polk County
Reference Contact Name: Manager Bill Beasley
Contact Title: County Manager
Contact Telephone: 863-534-6444
Contact Email: billbeasley@polk-county.net
Contract Start Date: 2019 Contract End Date: Evergreen

REFERENCE #2

Name of Company: City of Venice
Reference Contact Name: Manager Ed Lavallee
Contact Title: City Manager
Contact Telephone: 941-882-7398
Contact Email: elavalee@venicegov.com
Contract Start Date: 2015 Contract End Date: Evergreen

REFERENCE #3

Name of Company: Broward County
Reference Contact Name: Marty Cassini
Contact Title: Legislative Affairs Director
Contact Telephone: 954-357-7575
Contact Email: mcassini@broward.org
Contract Start Date: 2021 Contract End Date: 9/30/24 (Pending extension)





Professional State Lobbying Services – RFP # 2024-12

REFERENCE #4

Name of Company: City of Fort Lauderdale
Reference Contact Name: Daphnee Sainvil
Contact Title: Legislative Affairs Director
Contact Telephone: 954-299-7806
Contact Email: dsainvil@fortlauderdale.gov
Contract Start Date: 2021 **Contract End Date:** 9/30/24 (Pending extension)

REFERENCE #5

Name of Company: City of Miami
Reference Contact Name: Franciso J. Petrirena
Contact Title: Legislative Affairs Director
Contact Telephone: 786-717-3931
Contact Email: fpetrirena@miamigov.com
Contract Start Date: 2021 **Contract End Date:** 2025





Professional State Lobbying Services – RFP # 2024-12

**FORM 6A
SINGLE EXECUTION AFFIDAVITS**

**THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC
OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.**

THIS FORM COMBINES SEVERAL AFFIDAVIT STATEMENTS TO BE SWORN TO BY THE PROPOSER OR BIDDER AND NOTARIZED BELOW. IN THE EVENT THE PROPOSER OR BIDDER CANNOT SWEAR TO ANY OF THESE AFFIDAVIT STATEMENTS, THE PROPOSER OR BIDDER IS DEEMED TO BE NON-RESPONSIBLE AND IS NOT ELIGIBLE TO SUBMIT A PROPOSAL/BID.

THESE SINGLE EXECUTION AFFIDAVITS ARE SUBMITTED TO THE VILLAGE OF KEY BISCAYNE AND ARE STATEMENTS MADE:

By: Jared Rosenstein

For (Name of Proposing or Bidding Entity): Capital City Consulting, LLC

Whose business address is: 124 W. Jefferson Street, Tallahassee FL 32301

And (if applicable) its Federal Employer Identification Number (FEIN) is: 01-0759013

(if the entity does not have an FEIN, include the Social Security Number of the individual signing this sworn statement. SS#: _____)

Americans with Disabilities Act Compliance Affidavit

The above-named firm, corporation or organization is in compliance with and agrees to continue to comply with, and assure that any subcontractor, or third-party contractor under this project complies with all applicable requirements of the laws listed below including, but not limited to, those provisions pertaining to employment, provision of programs and services, transportation, communications, access to facilities, renovations, and new construction.

- The American with Disabilities Act of 1990 (ADA), Pub. L. 101-336, 104 Stat 327, 42 USC 1210112213 and 47 USC Sections 225 and 661 including Title I, Employment; Title II, Public Services; Title III, Public Accommodations and Services Operated by Private entities; Title IV, Telecommunications; and Title V, Miscellaneous Provisions.
- The Florida Americans with Disabilities Accessibility Implementation Act of 1993, Section 553.501-553.513, Florida Statutes:
- The Rehabilitation Act of 1973, 229 USC Section 794;
- The Federal Transit Act, as amended 49 USC Section 1612;
- The Fair Housing Act as amended 42 USC Section 3601-3631.

JR
Proposer Initials





Professional State Lobbying Services – RFP # 2024-12

Public Entity Crimes Affidavit

I understand that a “public entity crime” as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or of the United States, including but not limited to, any bid or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentations.

I understand that “convicted” or “conviction” as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.

I understand that an “affiliate” as defined in Paragraph 287.133(1)(a), Florida Statutes, means:

1. A predecessor or successor of a person convicted of a public entity crime; or
2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term “affiliate” includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm’s length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

I understand that a “person” as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term “person” includes those officers, directors, executives, and partners, shareholders, employees, members, and agents who are active in management of an entity.

Based on information and belief, the statement, which I have marked below, is true in relation to the entity submitting this sworn statement.

(INDICATE WHICH STATEMENT APPLIES.)

Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime after July 1, 1989.





Professional State Lobbying Services – RFP # 2024-12

[] The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime after July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida , Division of Administrative Hearings and the final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list (attach a copy of the final order).

I understand that the submission of this form to the contracting officer for the public entity identified in paragraph 1 above is for that public entity only and that this form is valid through December 31 of the calendar year in which it is filed. I also understand that I am required to inform the public entity prior to entering a contract in excess of the threshold amount provided in Section 287.017, Florida Statutes for category two of any change in the information contained in this form.

je
Proposer Initials

No Conflict of Interest or Contingent Fee Affidavit

Proposer warrants that neither it nor any principal, employee, agent, representative nor family member has paid or will pay any fee or consideration that is contingent on the award or execution of a contract arising out of this solicitation. Proposer also warrants that neither it nor any principal, employee, agent, representative nor family member has procured or attempted to procure this contract in violation of any of the provisions of the Miami-Dade County conflict of interest or code of ethics ordinances. Further, Proposer acknowledges that any violation of these warrants will result in the termination of the contract and forfeiture of funds paid or to be paid to the Proposer should the Proposer be selected for the performance of this contract.

je
Proposer Initials

Business Entity Affidavit

Proposer hereby recognizes and certifies that no elected official, board member, or employee of the Village of Key Biscayne (the "Village") shall have a financial interest directly or indirectly in this transaction or any compensation to be paid under or through this transaction, and further, that no Village employee, nor any elected or appointed officer (including Village board members) of the Village, nor any spouse, parent or child of such employee or elected or appointed officer of the Village, may be a partner, officer, director or proprietor of Proposer or Vendor, and further, that no such Village employee or elected or appointed officer, or the spouse, parent or child of any of them, alone or in combination, may have a material interest in the Vendor or Proposer. Material interest means direct or indirect ownership of more than 5% of the total assets or capital stock of the Proposer. Any exception to these above-described restrictions must be expressly provided by applicable law or ordinance and be confirmed in writing by Village. Further, Proposer recognizes that with respect to this transaction or bid, if any Proposer violates or is a party to a violation of the ethics ordinances or rules of the Village, the provisions of Miami-Dade





Professional State Lobbying Services – RFP # 2024-12

County Code Section 2-11.1, as applicable to Village, or the provisions of Chapter 112, part III, Fla. Stat., the Code of Ethics for Public Officers and Employees, such Proposer may be disqualified from furnishing the goods or services for which the bid or proposal is submitted and may be further disqualified from submitting any future bids or proposals for goods or services to Village.

JR
Proposer Initials

Anti-Collusion Affidavit

1. Proposer/Bidder has personal knowledge of the matters set forth in its Proposal/Bid and is fully informed respecting the preparation and contents of the attached Proposal/Bid and all pertinent circumstances respecting the Proposal/Bid;
2. The Proposal/Bid is genuine and is not a collusive or sham Proposal/Bid; and
3. Neither the Proposer/Bidder nor any of its officers, partners, owners, agents, representatives, employees, or parties in interest, including Affiant, has in any way colluded, conspired, connived, or agreed, directly or indirectly with any other Proposer/Bidder, firm, or person to submit a collusive or sham Proposal/Bid, or has in any manner, directly or indirectly, sought by agreement or collusion or communication or conference with any other Proposer/Bidder, firm, or person to fix the price or prices in the attached Proposal/Bid or of any other Proposer/Bidder, or to fix any overhead, profit, or cost element of the Proposal/Bid price or the Proposal/Bid price of any other Proposer/Bidder, or to secure through any collusion, conspiracy, connivance or unlawful agreement any advantage against the Village of Key Biscayne or any person interested in the proposed Contract.

JR
Proposer Initials

Scrutinized Company Certification

1. Proposer certifies that it and its subcontractors are not on the Scrutinized Companies that Boycott Israel List. Pursuant to Section 287.135, F.S., the Village may immediately terminate the Agreement that may result from this RFP at its sole option if the Proposer or its subcontractors are found to have submitted a false certification; or if the Proposer, or its subcontractors are placed on the Scrutinized Companies that Boycott Israel List or is engaged in the boycott of Israel during the term of the Agreement.
2. If the Agreement that may result from this RFP is for more than one million dollars, the Proposer certifies that it and its subcontractors are also not on the Scrutinized Companies with Activities in Sudan, Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or engaged with business operations in Cuba or Syria as identified in Section 287.135, F.S. pursuant to Section 287.135, F.S., the Village may immediately terminate the Agreement that may result from this RFP at its sole option if the Proposer, its affiliates, or its subcontractors are found to have submitted a false certification; or if the Proposer, its affiliates, or its subcontractors are placed on the Scrutinized Companies with Activities in Sudan List, or Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or engaged with business operations in Cuba or Syria during the term of the Agreement.





Professional State Lobbying Services -- RFP # 2024-12

- 3. The Proposer agrees to observe the above requirements for applicable subcontracts entered into for the performance of work under the Agreement that may result from this RFP. As provided in Subsection 287.135(8), F.S., if federal law ceases to authorize the above-stated contracting prohibitions then they shall become inoperative.

je
Proposer Initials

Acknowledgment, Warranty, and Acceptance

- 1. CONTRACTOR warrants that it is willing and able to comply with all applicable state of Florida laws, rules and regulations.
- 2. CONTRACTOR warrants that it has read, understands, and is willing to comply with all requirements of **RFP # 2024-12 PROFESSIONAL STATE LOBBYING SERVICES** and any addendum/addenda related thereto.
- 3. CONTRACTOR warrants that it will not delegate or subcontract its responsibilities under an agreement without the prior written permission of the Village Council or Village Manager, as applicable.
- 4. CONTRACTOR warrants that all information provided by it in connection with this Proposal is true and accurate.

je
Proposer Initials

Truth in Negotiation Certification

The CONTRACTOR hereby certifies, covenants, and warrants that wage rates and other factual unit costs supporting the compensation for this project's agreement are accurate, complete, and current at the time of contracting.

The CONTRACTOR further agrees that the original agreement price and any additions thereto shall be adjusted to exclude any significant sums by which the Village determines the agreement price was increased due to inaccurate, incomplete, or noncurrent wage rates and other factual unit costs. All such agreement adjustments shall be made within (1) year following the end of the contract. For the purposes of this certificate, the end of the agreement shall be deemed to be the date of the final billing or acceptance of the work by the Village, whichever is later.

je
Respondent Initials

**Sworn Signature of Proposing Entity Representative and Notarization
for all above Affidavits follows on the next page**





Professional State Lobbying Services – RFP # 2024-12

In the presence of:

Candace Zingarelli

Witness #1 Print Name: Candace Zingarelli

Catherine Bertrand

Witness #2 Print Name: Catherine Bertrand

Signed, sealed and delivered by:

Jared Rosenstein

Print Name: Jared Rosenstein

Title: Partner

ACKNOWLEDGMENT

State of Florida

County of Leon

On this 2 day of July, 2024 before me the undersigned, personally appeared Jared Rosenstein, whose name(s) is/are subscribed to the within instrument, and he/she/they acknowledge that he/she/they executed it.

Witness my hand and official seal:

Breannah L. Goodson

Notary Public (Print, Stamp, or Type as Commissioned)

Personally known to me; or

Produced identification (Type of Identification: _____)

Did take an oath; or

Did not take an oath





FORM 6B
INDEPENDENCE AFFIDAVIT

The undersigned individual, being duly sworn, deposes and says that:

I am Jared Rosenstein of Capital City Consulting, LLC., the proposer that has submitted the attached proposal;

I hereby certify to the best of my knowledge that neither I nor any of those persons residing in my household have or have had during the past five years, any relationships (professional, financial, familial or otherwise) with the VILLAGE (or any of its districts), its elected or appointed officials, its employees or agents, or any member or alternate member of the Selection Committee.

A "relationship" for the purpose of this affidavit shall include but not be limited to employer/employee, consultant, contractor, subcontractor, associate, officer, partnership, joint venture, ownership greater than one percent, landlord/tenant, or creditor/debtor, gift donor/recipient (in excess of \$100.00), past or on-going personal relationships, or joint involvement with charitable/voluntary activities. **Relationship includes having a prior or current contract with the VILLAGE.**

Except as set forth below, I hereby certify to the best of my knowledge that neither I nor any of those persons residing in my household have received any promise of compensation, remuneration, gift, discount, or other gratuity in exchange for my proposal.

I understand and agree that I shall give the VILLAGE written notice of any other relationships (as defined above) that I enter into with the VILLAGE (or any of its districts), its elected or appointed officials, its employees or agents, or any member or alternate member of the Selection Committee during the period of the Agreement.

I set forth below any exceptions to the aforementioned (if none, write "None"):

None





Professional State Lobbying Services – RFP # 2024-12

Jared Rosenstein
 Signature (Blue ink only)
Jared Rosenstein
 Print Name
Partner
 Title

7/2/24
 Date

STATE OF FL)
 COUNTY OF Leon)

The foregoing instrument was acknowledged before me this 2 day of July, 2024
 by Jared Rosenstein as Partner
 (Name of person acknowledging) (Title)
 for Capital City Consulting LLC
 (Company name)

Personally known to me or has produced Identification _____, type of identification
 produced _____

(NOTARY SEAL HERE)

[Signature]
 SIGNATURE OF NOTARY PUBLIC

 PRINT, TYPE/STAMP NAME OF NOTARY





Professional State Lobbying Services – RFP # 2024-12

FORM 6C
NON-COLLUSION AFFIDAVIT

The undersigned individual, being duly sworn, deposes and says that:

1. **He/She** is Jared Rosenstein of Capital City Consulting, LLC, proposer that has submitted the attached proposal;
2. He/She is fully informed respecting the preparation and contents of the attached proposal and of all pertinent circumstances respecting such proposal;
3. Such proposal is genuine and is not a collusive or sham proposal;
4. Neither said proposer nor any of its officers, partners, owners, agents, representatives, employees, or parties in interest, including this affiant, has in any way colluded, connived, or agreed, directly or indirectly, with any other proposer, firm or person to submit a collusive or sham proposal in connection with the Agreement for which the attached proposal has been submitted or to refrain from proposing in connection with the Agreement, or has in any manner, directly or indirectly, sought by agreement of collusion or communication of conference with any other proposer, firm, or person to fix the price or prices in the attached proposal, or of any other proposer, or to fix any overhead, profit or cost element of the proposal or the response of any other proposer, or to secure through any collusion, connivance, or unlawful agreement any advantage against the Village of Key Biscayne, Florida, or any person interested in the Agreement; and
5. The response to the attached RFP is fair and proper and is not tainted by any collusion, conspiracy, connivance, or unlawful agreement on the part of the proposer or any of its agents, representatives, owners, employees, or parties in interest, including this affiant.





Professional State Lobbying Services – RFP # 2024-12

[Signature]
Signature (Blue Ink only)

Jared Rosenstein
Print Name

Partner
Title

7/2/2024
Date

STATE OF FL)
COUNTY OF Leon)

The foregoing instrument was acknowledged before me this 2 day of July, 2024

by Jared Rosenstein as Partner
(Name of person acknowledging) (Title)

for Capital City Consulting LLC.
(Company name)

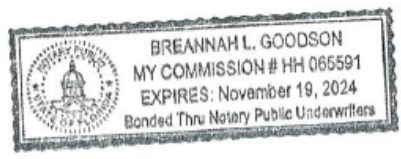
Personally known to me X or has produced Identification _____, type of identification

produced _____.

(NOTARY SEAL HERE)

[Signature]
SIGNATURE OF NOTARY PUBLIC

PRINT, TYPE/STAMP NAME OF NOTARY





Professional State Lobbying Services – RFP # 2024-12

**FORM 7
DRUG FREE WORKPLACE**

The undersigned proposer in accordance with Chapter 287.087, Florida Statutes, hereby certifies that
Jared Rosenstein does:

(Name of proposer)

1. Publish a statement notifying employees that the unlawful manufacturing, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the contractual services described in the RFP document a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employee that, as a condition of working on the contractual services described in the RFP or the Agreement, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.
7. As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.





Professional State Lobbying Services – RFP # 2024-12

[Signature]
Signature (Blue ink only)

Jared Rosenstein
Print Name

Partner
Title

7/2/24
Date

STATE OF FL)
COUNTY OF Leon)

The foregoing instrument was acknowledged before me this 2 day of July, 2024
by Jared Rosenstein as Partner
(Name of person acknowledging) (Title)

for Capital City Consulting LLC
(Company name)

Personally known to me or has produced Identification _____, type of identification
produced _____

(NOTARY SEAL HERE)

[Signature]
SIGNATURE OF NOTARY PUBLIC

PRINT, TYPE/STAMP NAME OF NOTARY





Professional State Lobbying Services – RFP # 2024-12

FORM 8
CERTIFICATION TO ACCURACY OF PROPOSAL

The proposer, by executing this form, hereby certifies and attests that all forms, affidavits and documents related thereto that it has enclosed in the proposal in support of its proposal are true and accurate. Failure by the proposer to attest to the truth and accuracy of such forms, affidavits and documents shall result in the proposal being deemed non-responsive and such proposal will not be considered.

By submitting a proposal to do the work, the proposer certifies that a careful review of the RFP and the Agreement has taken place, and that the proposer is fully informed and understands the requirements of the RFP and the Agreement and the quality and quantity of service to be performed.

The undersigned individual, being duly sworn, deposes and says that:

1. He/She is Jared Rosenstein of Capital City Consulting, the proposer that has submitted the attached proposal;
2. He/She is fully informed respecting the preparation and contents of the attached proposal and of all forms, affidavits and documents submitted in support of such proposal;
3. All forms, affidavits and documents submitted in support of this proposal and included in this proposal are true and accurate;
4. No information that should have been included in such forms, affidavits and documents has been omitted; and
5. No information that is included in such forms, affidavits or documents is false or misleading.

STATE OF FL)
 COUNTY OF Leon)
 The foregoing instrument was acknowledged before me this 2 day of July, 2024
 by Jared Rosenstein as Partner
(Name of person acknowledging) (Title)
 for Capital City Consulting.
(Company name)

Personally known to me 10 or has produced Identification _____, type of identification
 produced _____

(NOTARY SEAL HERE)

[Signature]
 SIGNATURE OF NOTARY PUBLIC

PRINT, TYPE/STAMP NAME OF NOTARY





Professional State Lobbying Services – RFP # 2024-12

FORM 9
SCRUTINIZED COMPANIES

The undersigned proposer in accordance with Section 287.135, Florida Statutes, hereby certifies that:

Proposer is not participating in a boycott of Israel;

Proposer is not on the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List;

Proposer does not have business operations in Cuba or Syria.

Jared Rosenstein
Signature (Blue ink only)

Jared Rosenstein
Print Name

Partner
Title

7/2/24
Date

STATE OF FL)
COUNTY OF Leon)

The foregoing instrument was acknowledged before me this 2 day of July, 2024
by Jared Rosenstein as Partner
(Name of person acknowledging) (Title)

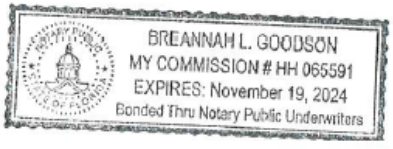
for Capital City Consulting LLC
(Company name)

Personally known to me or has produced identification _____, type of identification
produced _____

(NOTARY SEAL HERE)

Breannah L. Goodson
SIGNATURE OF NOTARY PUBLIC

PRINT, TYPE/STAMP NAME OF NOTARY





Professional State Lobbying Services – RFP # 2024-12

**FORM 10
PUBLIC ENTITY CRIMES**

Sworn Statement Under §287.133(3)(a), Florida Statutes

(This form must be signed in the presence of a notary public or other officer authorized to administer oaths.)

1. This sworn statement is submitted with Bid, Proposal or contract No. 2024-12

2. This sworn statement is submitted by: Capital City Consulting, LLC.
(name of entity submitting sworn statement)

whose business address is: 124 West Jefferson Street, Tallahassee FL 32301

Federal Identification Number (FEIN) is: 01-0759013

(if applicable)

Social Security Number: _____

(if the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement)

3. My name is: Jared Rosenstein

(print name of individual signing this document)

and my relationship to the entity is: Partner

4. I understand that a "public entity crime" as defined in §287.133(1)(g), Florida Statutes means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or with the United states, including, but not limited to, any bid or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

5. I understand that a "convicted" or "conviction" as defined in §287.133(1)(b), Florida Statutes, means a finding of guilt of a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.

6. I understand that an "affiliate" as defined in §287.133(1)(a), Florida Statutes means:

- (a) A predecessor or successor of a person or a corporation convicted of a public entity crime; or





Professional State Lobbying Services – RFP # 2024-12

(b) An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima-facie case that one person controls another person. A person who knowingly enters a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

7. I understand that a "person" as defined in §287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which binds or applies to bids on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

8. Based on the information and belief, the statement that I have marked below is true in relation to the entity submitting this sworn statement. (Please indicate which statement applies)
 - a. Neither the entity submitting the sworn statement, nor any officers, directors, executives, partners, shareholders, employees, members or agents who are active in management of the entity nor any affiliate of the entity have been charged with and convicted of a public entity crime after July 1, 1989.

 - b. The entity submitting this sworn statement, or one or more of the officers, directors, executives, partners, shareholders, employees, members or agents who are active in management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989 and (Please indicate which additional statement applies)
 - 1) There has been a proceeding concerning the conviction before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer did not place the person or affiliate on the convicted vendor list. (Please attach a copy of the final order)

 - 2) The person or affiliate was placed on the convicted list. There has been a subsequent proceeding before a hearing officer of the State of Florida, Division of Administrative Hearings. The final order entered by the hearing officer determined that it was in the public interest to remove the person or affiliate from the convicted vendor list. (Please attach a copy of the final order)





Professional State Lobbying Services – RFP # 2024-12

3) ___The person or affiliate has not been placed on the convicted vendor list.
(Please describe any action taken by or pending with the Department of
General Services)

Jared
Signature (Blue ink only)

Jared Rosenstein
Print Name

Partner
Title

7/2/24
Date

STATE OF FL)
COUNTY OF Leon)

The foregoing instrument was acknowledged before me this 2 day of July, 2024
by Jared Rosenstein as Partner

(Name of person acknowledging) (Title)
for Capital City Consulting LLC
(Company name)

Personally known to me X or has produced Identification _____, type of identification
produced _____

(NOTARY SEAL HERE)

Breannah L. Goodson
SIGNATURE OF NOTARY PUBLIC

PRINT, TYPE/STAMP NAME OF NOTARY





Professional State Lobbying Services – RFP # 2024-12

FORM 11
DISPUTE DISCLOSURE

Answer the following questions by placing an "X" after "Yes" or "No." If you answer "Yes," please explain in the space provided, or on a separate sheet attached to this form.

1. Has your firm or any of its officers received a reprimand of any nature or been suspended by the Department of Professional Regulations or any other regulatory agency or professional associations within the last five (5) years?

YES _____ NO

2. Has your firm, or any member of your firm, been declared in default, terminated or removed from a contract or job related to the services your firm provides in the regular course of business within the last five (5) years?

YES _____ NO

3. Has your firm had against it or filed any requests for equitable adjustment, contract claims, Bid protests, or litigation in the past five (5) years that is related to the services your firm provides in the regular course of business?

YES _____ NO

If yes, state the nature of the request for equitable adjustment, contract claim, litigation, or protest, and state a brief description of the case, the outcome or status of the suit and the monetary amounts of extended contract time involved.

I hereby certify that all statements made are true and agree and understand that any misstatement or misrepresentation or falsification of facts shall be cause for forfeiture of rights for further consideration of this Bid for the Village of Key Biscayne.

Firm: Capital City Consulting, LLC.

Authorized Signature:

Print or Type Name: Jared Rosenstein

Title: Partner

Date: 7/2/24





Professional State Lobbying Services – RFP # 2024-12

FORM 12
LIST OF PROPOSED SUBCONTRACTORS

The undersigned Proposer hereby designates, as follows, all major subcontractors whom they propose to utilize for the major areas of work for the project. The bidder is further notified that all subcontractors shall be properly licensed, bondable and shall be required to furnish the Village with a Certificate of Insurance in accordance with the contract’s general conditions. Failure to provide this information shall be grounds for rejection of the bidder’s proposal. (If no subcontractors are proposed, state “None” on first line below.)

| No. | Subcontractor Name & Address | Scope of Work | License Number |
|-----|--|-------------------------|----------------|
| 1 | Erica Chanti - Rubin Turnbull and Associates | State Lobbying Services | N/A |
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Professional State Lobbying Services – RFP # 2024-12

FORM 13 – N/A

FORM 14 – N/A

FORM 15 – N/A

FORM 16

INSURANCE AND LICENSE CERTIFICATES

VILLAGE OF KEY BISCAZYNE

BIDDER'S REPRESENTATION

PROFESSIONAL STATE LOBBYING SERVICES

Proposal of Capital City Consulting, LLC.

(Name)

124 W. Jefferson Street, Tallahassee FL 32301

(Address)

to furnish all materials, equipment, and labor and to perform all work in accordance with the Contract Documents for:

PROFESSIONAL STATE LOBBYING SERVICES

(“THE PROJECT”)

TO: Village of Key Biscayne
Attn: Village Clerk
88 West McIntyre Street, Suite 220
Key Biscayne, Florida 33149

The undersigned, as Bidder, hereby declares that the only person or persons interested in the Bid, as principal or principals, is or are named herein and that no other person than herein mentioned has any interests in the Bid or the Contract to which the Work pertains; that this Bid is made without connection or arrangement with any other person, company, or parties making Bids or Proposals and that the Bid is in all respects fair and made in good faith without collusion or fraud.

The Bidder further declares that he or she has examined the geographic location and sites of the Work; that he has made sufficient investigations to fully satisfy himself that such sites are suitable for this Work; and he assumes full responsibility therefore; that he has examined the specifications for the Work and from his own experience or from professional advice that the specifications are sufficient for the Work to be done and he has examined the other Contract Documents relating thereto, including the Instructions to Bidders, the Contract, Bid, Detailed Scope of Work/Specifications, Qualification Statement, Public Entity Crime Form, and Insurance requirements





Professional State Lobbying Services – RFP # 2024-12

and he has read all addenda prior to the opening of Bids, and that he has satisfied himself fully, relative to all matters and conditions with respect to the Work to which this Bid pertains.

The Bidder proposes and agrees, if this Bid is accepted, to timely execute the Contract with the Village in the form attached and to furnish all necessary materials, all equipment, all necessary machinery, tools, apparatus, means of transportation, and labor necessary to complete the Work specified in the Bid and the Contract, and called for by the drawings and specifications and in the manner specified and to timely submit all required bonds and insurance certificates.

NOTE: THIS SCHEDULE OF BID ITEMS IS MERELY ILLUSTRATIVE OF THE MINIMUM AMOUNT/QUANTITY OF WORK TO BE PERFORMED UNDER THE CONTRACT. IN THE CASE OF ANY CONFLICT BETWEEN THIS SCHEDULE OF BID ITEMS AND THE DETAILED SPECIFICATIONS, THE DETAILED SPECIFICATIONS WILL PREVAIL.

The Bidder further proposes and agrees to comply in all respects with the time limits for commencement and completion of the Work as stated in the Contract.

The Bidder agrees to execute the Contract and furnish the executed Contract, all required bonds, insurance certificates, and other required information to Village within ten (10) ten calendar days after written notice of the Award of Contract. The failure on the part of the Bidder to timely comply with this provision shall give Village all rights and remedies set forth in the Instructions to Bidders.

The undersigned agrees to accept as full compensation therefore the total of the lump sum prices and extended unit prices items named in the following schedule. It is understood that the unit prices quoted or established for a particular item are to be used for computing the amount to be paid to the Contractor, based on the Work actually performed as determined by the Contract and the Village. However, in utilizing the schedule, the Bidder agrees that in no event shall compensation paid to the Bidder under the Contract exceed the dollar amount of the Bidder's Bid amount, as set forth in the attached Bid.

It is intended that all Work to be performed under this Bid shall commence approximately thirty (30) days after Contract execution.

In no event shall Village be obligated to pay for Work not performed or materials not furnished. Bidder's

Certificate of Competency No. N/A

Bidder's Occupational License No. N/A

WITNESS:

Catherine Bertrand

Jill Higgins

By: Jared Rosenstein
Signature of Authorized Agent

[SEAL]





Professional State Lobbying Services – RFP # 2024-12

**EXHIBIT B
PROPOSAL SCHEDULE**

PROFESSIONAL STATE LOBBYING SERVICES

NAME OF PROPOSER: Capital City Consulting, LLC. In response to the Village’s request for proposal and in compliance with the RFP requirements, the undersigned proposer to provide all services, supervision, coordination, related incidentals necessary to provide **Professional State Lobbying Services** for the Village of Key Biscayne, Florida.

In strict accordance with the Bid Documents dated 7/2/24 including Addenda numbered 1 through 1, inclusive, for an all-inclusive Base Bid for **Professional State Lobbying Services** includes all incidental costs.

The Consultant understands and agrees that the prices submitted are for the services as indicated in the Scope of Service, including but not limited to all related expenses.

ANNUAL RATES

| NO | DESCRIPTION | PRICE |
|--------------|--------------------------------|-------------------|
| 1. | Year 1 State Lobbying Services | \$ 50,000 |
| 2. | Year 2 State Lobbying Services | \$ 50,000 |
| 3. | Year 3 State Lobbying Services | \$ 50,000 |
| 4. | Year 4 State Lobbying Services | \$ 50,000 |
| 5. | Year 5 State Lobbying Services | \$ 50,000 |
| TOTAL | | \$ 250,000 |

BIDDER’S AFFIDAVIT

The undersigned Proposer has carefully examined the Bidding Documents and the site of the proposed work. The Proposer is familiar with the nature and extent of the services and any local conditions or criteria dictated in the RFP .

The undersigned Proposer agrees to provide all services called for by the RFP Documents.

The undersigned Proposer agrees to furnish all materials, equipment, and labor and to perform all services in accordance with the Contract Documents for: **Professional State Lobbying Services** located in VILLAGE OF KEY BISCAYNE, FLORIDA.

Company Name: Capital City Consulting, LLC.

Bidder’s Name: Jared Rosenstein

Bidder’s Email: Jared@cccfla.com

Bidder’s Title: Partner

Bidder’s Signature: Jared Rosenstein





Hancock Whitney
101 N Monroe Street, Ste 150
Tallahassee FL 32301
850.325.3176

July 2, 2024

Capital City Consulting LLC
124 W Jefferson Street
Tallahassee FL 32301

Re: Capital City Consulting LLC

To Whom It May Concern:

At the request of our client, Capital City Consulting LLC, please be advised of the following information:

Hancock Bank currently has two separate deposit accounts that were opened on November 6, 2017. Currently the average balance for the year 2024 of all accounts is \$1,950,000.00. Capital City Consulting LLC has maintained an excellent relationship with our Bank and we hold this account in high regard.

If I can be of further assistance in this matter, please do not hesitate to contact me.

Sincerely,

Jill Adkins

Private Banking Administrator
Hancock Whitney
850.325.3176

Hancock Whitney Bank, Member FDIC





Tab B – Executive Summary





Capital City Consulting and Rubin Turnbull and Associates Response to RFP # 2024-12 (Title Page)





Table of Contents

Tab A – Representations and Certifications - 2 -

Tab B – Executive Summary - 34 -

Capital City Consulting and Rubin Turnbull and Associates Response to RFP # 2024-12 (Title Page) - 35 -

Executive Summary - 38 -

Deliverables, Tasks and Activities - 40 -

RFP Exceptions - 41 -

Tab C – Qualifications and Experience - 42 -

Qualifications - 43 -

A: Qualifications of Firms - 43 -

 Capital City Consulting - 43 -

 Rubin-Turnbull & Associates (Subcontractor) - 45 -

B: Qualifications of Staff - 45 -

C: Industry Knowledge and Expertise - 46 -

D: Project Management and Special Services pertinent to this Solicitation; and Past Performance - 51 -

 Polk County - 51 -

 City of Venice - 51 -

 Broward County - 51 -

 City of Fort Lauderdale - 51 -

 City of Miami - 52 -

 City of Boca Raton - 52 -

 City of Coral Gables - 52 -

 Town of Highland Beach - 52 -

 Miami-Dade County - 53 -

 Past Performance on Appropriations - 54 -

Service Team and Resume - 60 -

A: Organizational Chart - 60 -

B: Resumes - 61 -

 Jared Rosenstein – Capital City Consulting - 63 -

 Erica Chanti – Rubin Turnbull & Associates (Subcontractor) - 64 -

Personnel Plan - 65 -

a & b: Operating Plan and Staffing levels - 65 -

c: Organizational Chart with Village Staff - 66 -

d: Role and Responsibilities - 66 -

Tab D – Subcontracting Plan - 67 -

Subcontractor – Rubin Turnbull & Associates - 68 -

Tab E – Proposal Approach - 69 -

Comprehensive Approach and Implementation - 70 -

Sample Report - 72 -





Proposed Annual Fee - 73 -
Tab G – Insurance and E-Verify..... - 74 -





Executive Summary

July 2, 2024

Manager Steve Williamson

Village of Key Biscayne
88 West McIntyre Street
Key Biscayne, FL 33149

Re: RFP # 2024-12 Professional State Lobbying Services

Dear Manager Williamson,

On behalf of Capital City Consulting (CCC) and our subcontractor partners at Rubin Turnbull and Associates (RT), we are excited to submit this proposal to provide professional state lobbying services for the Village of Key Biscayne (Village).

We understand that the Village has highly complicated and unique transportation, environmental, and appropriations needs. CCC and RT have both proudly represented the Village since 2023 and we believe our team of consultants has the track record, background and expertise needed to effectively represent these diverse interests before the executive and legislative branches in Tallahassee.

As you will see in this proposal, both CCC and our partners at RT have accomplished these goals through strategic planning, accessing key relationships, and handling complex and controversial government initiatives; all skills and resources we will continue to put to work for the Village if reselected to represent you.

Capital City Consulting (CCC) is a full-service government relations firm that was founded 20 years ago by partners Nick Iarossi and Ron LaFace. CCC employs 22 full-time lobbyists and 5 full-time administrative staff; combined, our team of consultants has over 200 years of experience in government affairs, which we will continue to put to work on behalf of the Village.

CCC's relationships span throughout state government and includes incoming legislative leadership, current legislative leadership, legislative staff, all cabinet members, executive branch officials and their staff. The team at CCC offers a powerful combination of talent and experience with a proven track record before the legislative and executive branches of state government.

At CCC, our focus is on helping our clients navigate government in ways that increase business opportunities, protect our clients' core mission, reduce problematic regulations, access funding opportunities, and prevent the passage of disruptive legislation. Jared Rosenstein has led CCC's





representation of The Village of Key Biscayne and works closely with Village staff, Commissioners and Mayors Office.

Jared Rosenstein and Erica Chanti will serve as day-to-day liaisons and primary lobbyists for the Village.

Sincerely,

A handwritten signature in blue ink, appearing to be "JR", with a long horizontal line extending to the right.

Jared Rosenstein
Partner, Capital City Consulting

A handwritten signature in blue ink, written in a cursive style, reading "Erica Chanti".

Erica Chanti
Partner, Rubin Turnbull and Associates





Deliverables, Tasks and Activities

CCC has reviewed the full **Scope of Services in Section 2 and Exhibit A**; we are prepared and confident in our ability to **fulfill all elements of these services**. The following RFP response will show in detail how our combined technical expertise and unparalleled work ethic will deliver legislative success for the Village.





RFP Exceptions

Form 3A requires a corporate seal; this is not possible with a Limited Liability Corporation. CCC is incorporated as an LLC and its president/founder (Ron LaFace Jr.) has expressly permitted Jared Rosenstein to enter into an agreement with the Village on the firm's behalf.

Additionally, please note, our COI does not contain "Owned Auto Insurance"; CCC does not own any automobiles (our COI denotes this in detail).

CCC takes no direct exceptions to this RFP (RFP # 2024-12) and looks forward to continuing our advocacy on behalf of the Village.





Tab C – Qualifications and Experience





Qualifications

A: Qualifications of Firms

Capital City Consulting

CCC has provided lobbying services for 21 years and represents over 300 clients at any given time. We have significant experience in **every single deliverable outline in the Scope of Services.**

Notably, many CCC lobbyists have previously served in positions within Florida's state government. These positions include Deputy Chiefs-of-Staff to the Governor; Directors of Cabinet Affairs and Policy and Budget for the Governor; Chief Financial Officer; agency Chiefs-of-Staff; agency Chief Information Officers; Secretary of the Department of Transportation; and Directors of Purchasing, Real-Estate, Legislative Affairs, & Legal Counsel.

CCC's team has been at the forefront of some of the largest issues facing Miami-Dade County; working directly with the County on issues such as hurricane response/recovery, the COVID-19 pandemic, the Marjory Stoneman Douglas High School Public Safety Act, and the Surfside Condo Collapse.

Proudly, many of our firm's members are regularly recognized by top industry trade publications for their tireless work and advocacy in the political arena. Some awards received by our members have included: Lobbying Firm of the Year, Florida Politics 30-Under-30, News Service of Florida Inaugural 40-Under-40, Appropriations Lobbyist of the Year, Healthcare Lobbyist of the Year, Gaming Lobbyist of the Year, and 100 Most Influential People in Florida.

Our highly experienced team has unparalleled knowledge of the legislative, administrative, and regulatory processes at the state level. This wide breadth of experience allows our firm to operate at a high level in every facet relating to government advocacy.

In the transportation arena, CCC has experience in funding major terminal expansions at two of Florida's busiest airports following the legislative rewrite of the Department of Transportation's aviation statutes in 2016. CCC also represented a leading airport concessions firm, securing their return to Orlando International airport. Our team is leading the statewide effort to bring eVTOL vertiports to the state and is working with cities, counties, and the Department of Transportation on promulgating rules for this next generation of transportation.

CCC successfully drafted and implemented Florida's red light camera program, which involved uniform traffic laws. This program facilitates interaction between local governments and the State for permitting camera poles on state rights-of-way. CCC has influenced state legislation impacting local





government ability to keep subcontractor retainage and comply with prompt payment laws, while representing a large construction management firm contracted by public entities. As it relates to city and county revenue, CCC has worked with the State on a local government's ability to charge convenience fees and state money remitter license exemptions.

In the criminal justice arena, CCC represents a large correctional facility operator. Additionally, CCC has experience working collaboratively with the juvenile justice system on behalf of public-school systems and representing the Guardian ad Litem Program. As employees of the Governor's executive team, members of the Florida House of Representatives, and on behalf of the State's School Superintendents Association, CCC members were heavily involved in drafting of school safety legislation following the tragedy at Marjory Stoneman Douglas High School.

When it comes to knowledge and experience on climate resiliency, water quality, and environmental issues, CCC is the lead firm representing the Everglades Foundation in Tallahassee. CCC also represents other environmental organizations such as Bonefish and Tarpon Trust; Loggerhead Marinelifelife Center; Enviva Biomass and Yamaha Marine. These entities are dedicated to water quality, mitigation, climate resiliency, fighting sea level rise, and the overall environmental health of our state. In CCC's representation of the Everglades Foundation, we have been successful in advocating for over \$1 billion for the development of the Southern Reservoir and marshes, securing \$250 million to fund "Legacy Florida" restoration efforts. CCC has been successful in implementing the first residential water reuse program in the state; expanding opportunities for local governments to mitigate wetland ecosystem disturbances on state owned lands; and in pursuing water project funding for local government clients.

CCC has a large emergency management & disaster mitigation practice, representing a large debris removal prime contractor, FEMA audit firms, and temporary housing and employee staffing providers for traditional disaster response and recovery. During the Covid-19 Pandemic, CCC members guided much of Florida's testing and vaccination efforts, while serving as executive members of Department of Emergency Management, and in representing the State's largest testing and vaccination vendor. CCC also represented CVS Health, which implemented the Federal vaccination program and provided vaccinations in many nursing homes and assisted living facilities.

On behalf of five medium and large Florida public Schools districts, CCC has abundant experience in millage referendums, TRIM notices, local option sales taxes, impact fees, fighting unfunded mandates, and protecting local governments from the State's ever-encroaching effort to curtail Home Rule. CCC has fought against mandates dictating when and how local government referendums can be placed on the ballot, increased authority for allowable expenses of sales tax option proceeds, weakened existing State pre-emption to allow for local regulation of smoking on local government owned property, overridden State sign restrictions to allow for certain signs authorized by local governments that can be viewed from state roads, and opposed efforts to curtail local government ability to collect fees to offset the impact of growth and development.





CCC has an extensive background in economic development. Recently, we assisted clients in acquiring awards from the Governor's Job Growth Grant fund, as well as a \$16.8 million grant award for mitigation infrastructure. Our firm also works closely with Enterprise Florida, providing small, minority, and entrepreneurial companies with training, development, and financing options for their businesses. Members of our firm helped create the very programs that Florida based businesses tap into every day. This gives CCC a unique ability to provide expertise across multiple state agencies.

Our firm represents the Florida Cultural Alliance, assisting them in securing funding for the State Department Cultural Affairs grant programs. Additionally, we represent Florida's Safety Net Hospitals, assisting them in securing funding for charity and uncompensated care, as well as Medicaid reimbursement shortfalls.

Finally, our firm annually secures more than \$3 billion in state appropriations within the General Appropriations Act, including millions for Miami-Dade County. Among the large line items are funding for Everglades Restoration, three public universities, three public colleges, and five public school districts that range from mid-to large sized. Moreover, our firm represents developers and local governments in securing water projects, beach restoration, environmental cleanup, and road projects.

Rubin-Turnbull & Associates (Subcontractor)

Established in 1992 by William D. Rubin, the firm, formerly known as The Rubin Group, maintains offices in Tallahassee, Fort Lauderdale, and Miami. Following Heather Turnbull's appointment as managing partner in 2019, the firm underwent an official rebranding to become Rubin, Turnbull & Associates. This made Rubin Turnbull the first Tallahassee lobbying firm to have a female namesake.

For over forty years, Rubin Turnbull has been dedicated to understanding our clients' positions and objectives on legislative, budgetary, and policy issues. Our mission is to leverage our expertise in lobbying, regulation, and politics to help our clients define and achieve their goals while also supporting our communities as a core part of our mission and passion.

B: Qualifications of Staff

The CCC team has shown repeatedly that our work ethic, depth of knowledge of the subject and proximity to the legislative process in Tallahassee is the model for achieving numerous policy victories and securing more than \$3 billion in state appropriations. Year after year, CCC demonstrates that it has the experience and expertise to assist its clients in attaining their objectives by influencing and shaping legislation, as well as impacting rulemaking in the executive branch.





If reselected, CCC and RT will advance the Village’s agenda by shaping and communicating information and data in a manner that will enable it to be favorably received by policymakers. Our single goal is to ensure that the Village is positioned strategically when advocating before leadership in the Executive Office of the Governor, Cabinet, Senate, and House of Representatives.

Relationships are a key part of lobbying success. Relationships not only provide access to be heard, but also message credibility. CCC places significant emphasis on building and maintaining relationships with policymakers. We pride ourselves on having access to all members of the Executive and Legislative Branches. As a top political fundraising firm, Capital City Consulting continually builds strong and lasting relationships with Legislative and Executive Branch leadership. Specifically, in the Florida Cabinet, CCC founder, Nick Iarossi, served as Finance Co-Chair of Governor DeSantis’ campaign for Governor and Finance Chair for the Governor’s Inauguration. Additionally, both Nick Iarossi and Jared Rosenstein served as co-chairs and members of Governor DeSantis’ National Presidential Finance Committee.

As one of the top fundraising firms in the state, CCC is extremely involved on the political side of government affairs advocacy. We always encourage potential clients to ask their locally elected leaders in state government positions about our firm and believe you will find we have the strongest relationships of any firm, based on our team’s combination of substantive and political knowledge and expertise.

C: Industry Knowledge and Expertise

For the past 21 years, CCC has lobbied for various local governments on issues impacting urban areas such as: infrastructure and roads; growth management; fees; water and utilities and preemption issues. Our firm members have served in leadership roles at various Florida agencies that impact large urban areas such as: the Department of Transportation, Department of Business and Professional Regulation, Department of Economic Opportunity, the Department of Environmental Protection, and the Florida Division of Emergency Management. These State agencies work closely with the Village on a regular basis, as such, CCC’s staff is highly engaged and familiar with all issues listed in Section 2.3 – State Legislative and Advocacy Support Requirements.

CCC focuses on solving problems and creating opportunities for its clients. Our team of lawyers, former agency heads, and past legislative staffers make our strategies unique. Moreover, our team of consultants are renowned as experts in all major sectors—appropriations, financial services, transportation, procurement, health care, education, information technology, local government, criminal justice, and gaming.

Below you will find several specific performances that provide examples on how CCC uses its expertise in advocacy:





Transportation

- During the 2018 legislation session, worked with the Florida Department of Transportation to secure \$2.3 million dollars for a Tampa Bay transit agency. These funds will enable the transit agency to build a new bus maintenance facility, replacing an outdated facility.
- CCC represents the nation's largest provider of red-light cameras (RLCs), which had been installing and enforcing red light violations for local governments. Opponents questioned the legality of camera-detected violations, and our client had unsuccessfully attempted to implement a statewide photo enforcement program authorization. CCC was hired on, and the next session—after adjusting the strategy to focus on public safety and ensuring that the fines from violations would include a remittance to the state and trauma centers—CCC maximized the use of a larger coalition and was able to pass the statewide authorization needed to secure local governments' use of RLCs. Additionally, CCC successfully changed the clerk of courts' policy regarding distribution of RLC fines to local governments, ensuring that the maximum amount of funds available remain with local governments.
- Faced with the sudden prospect of a massive road project cutting through the farms that make up Ocala's multimillion-dollar horse industry, CCC successfully worked with the Florida Department of Transportation to move the project to another location. CCC worked with the client to develop a grassroots strategy and public relations campaign uniting the affected property owners. Combined with that effort, CCC engaged FDOT leadership substantively in a way that convinced them the project made more sense for the agency and the public to utilize a different highway alignment.
- During the 2024 legislative session, our firm worked directly with Miami-Dade County on providing critical data relating to Transportation Oriented Developments. This data allowed the Florida Senate to fix the TOD radius set forth in the original Live Local Act. Additionally, CCC directly negotiated language in the second Live Local Act on behalf of the county, making TOD projects more accessible for municipal governments.

Environment

- Florida's environmental challenges have been exacerbated recently due to increased development and agricultural stressors. During CCC's representation of the Everglades Foundation, the foundation has been successful in advocating for \$880 million for the development of water reservoirs and marshes to filter water flowing into the Everglades, \$250 million to fund "Legacy Florida" restoration efforts, and in a subsequent legislative session, \$248 million for additional restoration efforts.
- Water projects for local governments are always a highly sought-after appropriation. With requests each Session well over \$1 billion and less than \$100 million available, competition is fierce to get appropriations. We secured \$2.55 million in funding since being hired by the City of





Venice to help complete a local water project and replace aging utility infrastructure—allowing the city to update their water distribution system.

- We successfully passed a bill to allow developers the opportunity to mitigate wetland disturbances on public lands owned by the state or local governments when wetland credits are not available on the private market. This allows certain developers to continue projects in parts of the state where credits were no longer available and potentially brings in revenue for local governments who participate in these mitigation projects in their local areas.
- We successfully lobbied for a client that owned a landfill to receive a special regulatory exemption that saved the client money, time, and considerable effort. The exemption was environmentally friendly and included using the existing landscape of the facility to collect and dispose of contact water that was both safe for the environment and good for the client.

Education

- To enable a campus expansion for Florida International University, CCC secured \$8 million to help meet the needs of the expanding South Florida community. In addition, over \$7 million in continuation funding has been appropriated, funding the build-out of generators, cooling towers, and other power redundancy projects. Curriculum initiatives have also seen success, such as \$3 million for STEM courses and a program to improve student success and graduation rates.
- With state university spending under the microscope during the 2019 and 2020 Sessions, institutions testified before the appropriations committee to justify not only current base funding, but also their existence. For our two clients, Florida Atlantic University and Florida International University, our goal during the session was not to just protect their current base funding, but also to get them new additional recurring base funding. With majority of the state universities facing a cut, during the 2019 and 2020 Sessions, we successfully lobbied the Legislature to appropriate new recurring funding totaling \$32 million for FIU and \$17 million for FAU.
- Representing Florida's smallest university with no alumni in the Legislature makes appropriations projects a tough task, but we secured tens of millions of dollars over the course of our representation of the New College of Florida, including \$5.5 million for infrastructure and renovations, nearly \$10 million for building additions, over \$2 million for renovation projects, and approximately \$14 million in recurring dollars to increase enrollment and create parity with other institutions of higher learning.
- CCC's deep experience in K-12 education makes our success unmatched in the appropriation process. Just recently, we secured \$500,000 in career and technical funding for Brevard Schools; \$1.5 million in fixed capital outlay for a manufacturing training center for Brevard Schools; \$2 million for storm surge mitigation for Collier Schools; and \$500,000 for a summer learning academy on behalf of Sarasota Schools. These appropriations were secured for public school





districts under the leadership of a Speaker who favored chartered schools over traditional public schools, and highlights CCC's ability to overcome political obstacles to achieve client goals.

- For the School District of Sarasota County, we ensured that legislative proposals that impacted local government's ability to put millage referendums on the ballot did not affect the ability of Sarasota School District to renew additional operating millage through a local referendum option.
- During a budget cutting Session, CCC was able to secure \$4.1m in funding for a major Florida college to build its academic and administrative infrastructure. Over the same period, CCC secured Fixed Capital Outlay Funding for our client—when only six of Florida's universities received it—in the amount of \$1.68m for utilities, roofs, infrastructure, and capital renewal.

Health Care

- For our prior client, the Florida Coalition for Children, we successfully lobbied the legislature to secure both new recurring base funds and risk-pool funding for the community-based care system, which provides care for children in foster care. Since we started representing them during the 2017 Session, we successfully lobbied the Legislature to provide more than \$40 million in new core funds for community-based care. Additionally, each Session we secured funding in the back of the budget to address current fiscal year deficits in foster care.
- CCC's health care appropriations expertise is relied upon by clients such as the South Broward Hospital District—a special taxing district that serves as the largest healthcare provider in South Broward County—for which CCC helps ensure critical funding. Accordingly, we have secured a half million dollars for a mobile primary care unit and \$1 million for a medication assistance program for Opioid addicts. Further, in 2018 we worked to secure \$1 million for a hazard response system and in 2018 lobbied to prevent significant cuts to the Critical Care Fund. Following legislative approval, we successfully lobbied Governor Rick Scott to avoid a veto of the funding.
- Each year low-income pool (LIP) funding must be reauthorized by the Legislature and implemented by the Agency for Health Care Administration. For our client the Safety Net Hospital of Florida, we successfully lobby to secure full funding by the Legislature and then work with ACHA to ensure that Florida's safety nets receive the 100% reimbursed funding for the charity care they provide.

Economic Development

- CCC has experience assisting clients in securing state government incentives, such as the Qualified Target Industry Tax Refund, the Capital Investment Tax Credit, and the Quick Action Closing Fund. As a result of our background in dealing with both Enterprise Florida and the Department of Economic Opportunity, our team can connect clients with opportunities, assist in application preparation, and in ensuring statutory and performance compliance post-award.





- Successfully lobbied the Department of Economic Opportunity for expedited review and approval of two large comprehensive plan changes for warehousing in Polk County on behalf of Majestic Realty.
- In 2018, we positioned one of our clients to win the third highest award for the Governor's Job Growth Grant Fund.

Emergency Management

- CCC often acts as an advisor to municipal clients across the State during times of emergency. Our team acted as the tip of the spear when recent floods shut down the City of Fort Lauderdale, permanently destroying the Fort Lauderdale City Hall.
- Post-disaster, CCC interfaces with cities and counties on securing full FEMA public assistance reimbursement through the Florida Division of Emergency Management; expediting reimbursement applications worth tens of millions of dollars.





D: Project Management and Special Services pertinent to this Solicitation; and Past Performance

CCC has represented various municipal governments since its inception, and we are proud to work with communities from Key West to the Panhandle.

Below, please find recent and relevant contracts/references for similar scopes of work.

Polk County

CCC has represented Polk County since 2019 and has successfully worked with the County on both securing legislative appropriations as well as facilitating agency issues before the Florida Department of Transportation and Florida Department of Environmental Protection.

Contract Value: \$7,500 per month

Contact: Bill Beasley; billbeasley@polk-county.net (863) 534-6444

Contract Status: Subcontractor

Contract Term: Evergreen

City of Venice

CCC has represented the City of Venice since 2015. During that time, CCC has secured millions in legislative funding relating to water quality and transportation repair/upgrades.

Contract Value: \$5,000 per month

Contact: Ed Lavalley, elavalee@venicegov.com (941)

Contract Status: Prime

Contract Term: Evergreen

Broward County

CCC has represented Broward County since 2021. The CCC team was brought on to facilitate the passage of CS/HB 513 - Comprehensive Review Study of the Central and Southern Florida Project which passed the Florida House of Representatives (113 Yeas / 0 Nays) in 2022. HB 513 bill contained a \$2,000,000 appropriation linked to its passage in supplemental funding. The CCC team has continued to work with Broward County on issues relating to Executive Branch agencies and legislative appropriations.

Contract Value: \$5,000 per month

Contact: Marty Cassini, MCASSINI@broward.org (954) 357-7575

Contract Status: Prime

Contract Term: October 1st, 2023 – September 30th, 2024

City of Fort Lauderdale

CCC has represented the City of Fort Lauderdale since 2021. CCC successfully secured millions in critical waterway, transportation, and grant funding. Additionally, CCC served as a critical advisor and point of contact in coordinating the State response to the historic 2023 floods that destroyed Fort Lauderdale City Hall.





Contract Value: \$50,000 per year
Contact: Daphnee Sainvil, dsainvil@fortlauderdale.gov (954) 299-7806
Contract Status: Prime
Contract Term: October 1, 2021 – September 30th, 2024

City of Miami

CCC has represented the City of Miami since 2021 for executive branch lobbying. Our team assists the City in the legislative veto process as well as representation before Executive branch agencies.

Contract Value: \$50,000 per year
Contact: Francisco J. Petrirena, fpetrirena@miamigov.com (786) 717-3931
Contract Status: Prime
Contract Term: March 1st, 2021 – February 28th, 2025

City of Boca Raton

CCC has represented the City of Boca Raton since 2021. CCC has worked with the city in both acquiring legislative appropriations as well as Executive Branch representation including managing grants and water/transportation projects.

Contract Value: \$50,000 per year
Contact: Chrissy Gibson, cgibson@ci.boca-raton.fl.us (561) 393-7757
Contract Status: Prime
Contract Term: December 30th, 2023 – December 29th, 2024

City of Coral Gables

CCC has represented the City of Coral Gables since 2022. CCC has successfully secured critical water, sewer and transportation infrastructure funding for the City. Additionally, CCC has worked with the City on pending Hurricane Irma reimbursements with both FEMA and the Florida Division of Emergency Management.

Contract Value: \$5,500 per month
Contact: Fernando Weiner, fweiner@coralgables.com (305) 619-1203
Contract Status: Prime
Contract Term: November 23rd, 2022 – November 22nd, 2025

Town of Highland Beach

CCC has represented the Town of Highland Beach since 2022. Highland Beach has many critical water and transportation infrastructure needs that CCC has successfully funded via legislative appropriations as well as Executive Agency grant funding. Additionally, CCC assisted the Town before the Joint Legislative Audit Committee (JLAC) during recent audit proceedings.

Contract Value: \$25,000 per year
Contact: Manager Marshall Labadie, mlabadie@highlandbeach.us (561) 278-4548
Contract Status: Prime





Contract Term: April 10th, 2024 – April 10th, 2025 (Yearly renewal)

Miami-Dade County

CCC has represented Miami-Dade County since 2023. In that time, CCC and the Miami-Dade County team worked tirelessly together on a large range of issues. These issues include:

- SB 102 / HB 627 (The Live Local Act)
- HB 919 (Homeowners Associations)
- HB 1625 (Local occupational Licensing)
- The Community Workforce Housing Program
- The North Corridor of the Strategic Area Rapid Transit Plan
- Pardoning of Marijuana related offenses
- Bird Road septic-to-sewer conversion, Schenley Park septic-to-sewer conversion
 - *Successfully funded at 2m non-recurring*
- Tropical Park Improvements
 - *Funded in both legislative chambers, vetoed by the Governor*
- SB 1712 / HB 361 (Municipal Water and Sewer Utility Rates)
- SB 682 / HB 671 (Residential Building Permits)
- SB 248 (Public Records/Personal Identifying Information of Certain Victims)
- HB 1595 / SB 1588 (Law Enforcement Operations)
- SB 154 / HB 1395 (Condominium and Cooperative Associations)
- SB 328 (Affordable Housing)
 - *CCC had a direct impact on this legislation on behalf of Miami-Dade County relating to Transportation Oriented Developments*
- HB 47 (Municipal Water and Sewer Utility Rates)
 - *CCC led the negotiations between municipalities, Miami-Dade County elected officials, staff, Senators, and Representatives; moving this legislation further than it had ever progressed before*
- HB 569 (Sovereign Immunity)
- HB 705 (Public Works Projects)
- SB 1628 (Local Government Actions)
- HB 1641 (Regulation of Auxiliary Containers)
- Miami-Dade County – Midway Pump Station Improvement Project - NW 7th st & SR 826
 - *Funded in both legislative chambers at 1.052m, pending the Governors veto*
- DEP Wastewater Grant Awards
- FDEM/FEMA project funding and appeal

Contract Value: \$72,000 per year

Contract Term: July 1st, 2023 – June 30th, 2024

Contact: Jess McCarty, jess.mccarty@miamidade.gov

Contract Status: Prime





Past Performance on Appropriations

Over the last 20 years, CCC has accomplished numerous legislative victories (detailed in the sections above); we especially pride ourselves on being experts on the misunderstood and arcane state appropriations process.

The following is a six-year review of CCC’s successful appropriations project acquisitions, including the 2024 legislative projects post-Governor’s veto:

| 2019 Session | |
|---|-------------------|
| Everglades Restoration for Client Everglades Foundation | \$365m NR |
| City of Venice Water Discharge Outfall Monitoring Phase 1 | \$100,000 NR |
| Loggerhead Marinelifelife Center: Improving Water Quality and Coastlines | \$250,000 NR |
| Advanced Transit Technologies Feasibility Study in TBARTA | \$2.5m NR |
| Palm Beach School District African American History Museum | \$150,000 NR |
| Innovative Services Development Grant Program for Transportation Services for Persons with Disabilities | \$500,000 NR |
| 44 th Avenue East Extension (Manatee County) | \$10m NR |
| Community Based Care New Core Funding | \$8m Recurring |
| Community Based Care Risk Pool Funding | \$8.054m NR |
| Memorial Healthcare System Medication Assisted Treatment Program | \$1m NR |
| Florida Healthy Kids Funding to blend full-pay and subsidized pools | \$12m Rec/NR |
| FAU 100 | \$12m Recurring |
| FAU Jupiter STEM/Life Sciences Building | \$11m NR |
| FAU A.D. Henderson Lab School | \$11.5m NR |
| FIU Operational Support | \$15m Recurring |
| FIU Targeted STEM Initiative | \$2.5m NR |
| New College of Florida Enrollment Growth Initiative | \$1.64m Recurring |
| UF Health Program to Cure Dystonia | \$300,000 NR |
| UF Health Center for Translational Research in Neurodegenerative Disease | \$2m NR |
| Take Stock in Children Post-Secondary Mentoring | \$850,000 NR |
| Palm Beach Schools- West Tech Education Center Adult Vocational Training | \$250,000 NR |
| Brevard Public Schools Construction and Welding Program | \$500,000 NR |
| Brevard Public Schools Construction Training Program | \$100,000 NR |
| STEM2HUB: Florida High Demand Career Initiative | \$500,000 NR |
| Sarasota County Summer Learning Academy | \$100,000 NR |
| 2020 Session | |
| Everglades Restoration for Client Everglades Foundation | \$333m NR |
| 44 th Avenue East Extension (located in Manatee County) | \$10m NR |
| Moccasin Wallow Road Extension (located in Manatee County) | \$3.6m NR |
| Innovative Services Development Grant Program for Transportation Services for Persons with Disabilities | \$1.5m NR* |
| Brevard Zoo Aquarium | \$500,000 NR* |
| Homeland Heritage Park Renovation- Polk County | \$250,000 NR* |
| African American History Museum and Library at Roosevelt High School | \$200,000 NR |
| Dept of State Cultural and Museum Grants Program | \$13.6m NR |
| Polk County Rural Areas Fire Suppression Resiliency | \$500,000 NR* |
| Lee County Citrus Canker Judgement Settlement | \$19.1m NR |
| City of Venice Booster Station | \$200,000 NR* |
| Loggerhead Marinelifelife Center: Improving Water Quality and Coastlines | \$250,000 NR |





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|--|-------------------|
| DNA Comprehensive Therapy Model | \$1.667m NR |
| Sacred Heart Hospital DSH Funding | \$5.1m NR |
| Memorial Healthcare System Medication Assisted Treatment Program | \$500,000 NR |
| Memorial Healthcare System Telehealth Program | \$250,000 NR |
| Community Based Care Core Funding Increase | \$11.9m Recurring |
| Community Based Care Risk Pool Funding | \$5m NR |
| FIU Operational Support | \$17m Recurring |
| FIU Engineering Building | \$8.266m NR |
| FAU Operational Support | \$2m Recurring |
| FAU STEM/LIFE Sciences Building | \$11.146m NR |
| FL Tech Biomedical Aerospace Manufacturing | \$1.5m NR* |
| St. Pete College Nurse Simulation Expansion | \$725,000 NR* |
| UF Health Alzheimer’s and Dementia Research | \$1.5m NR |
| Take Stock in Children Mentoring | \$850,000 NR* |
| Advancement Via Individual Determination | \$500,000 NR* |
| Junior Achievement Workforce Readiness Program | \$400,000 NR* |
| Mental Health Assistance for FL Virtual Schools | \$625,000 NR* |
| Pinellas School District Summer Career Acceleration Program | \$125,000 NR* |
| Sarasota County Schools Summer Learning Academy | \$800,000 NR* |
| Brevard Schools/Astronaut High Welding Equipment | \$150,000 NR* |
| Dedicated STEM Classroom for Marine Science | \$250,000 NR* |
| <i>*: Included in record setting \$1 Billion in Vetoes made by Governor due to COVID-19 and need to put money in reserves. Vetoes not due to merits of projects.</i> | |
| 2021 Session | |
| Everglades Restoration for Client Everglades Foundation | \$342m NR |
| City of Miami- Little Havana Pedestrian Priority Zone | \$3m NR |
| North Ridge Trail- Polk County | \$9.5m NR |
| Moccasin Wallow Road Expansion-Phase 2 (located in Manatee County) | \$3.6m NR |
| Brevard Zoo Aquarium | \$500,000 NR |
| Polk County Regional Emergency Management Logistics Facility | \$500,000 NR |
| Sarasota Performing Arts Center | \$284,000 NR |
| Loggerhead Marinelife Center: Improving Water Quality and Coastlines | \$249,771 NR |
| City of Miami Golden Pines Neighborhood Improvements | \$1.5m NR |
| Citrus Canker Eradication Claim - Orange County | \$43.9m NR |
| Critical Care Fund Maintained for Safety Net Hospitals | No Cuts |
| DNA Comprehensive Therapy Care Model | \$1.667m NR |
| Billy Joe Rish Park for Disabled- Repairs | \$2m NR |
| Medication Assisted Treatment & Telehealth Enhanced Recovery Program | \$500,000 NR |
| Sacred Heart Hospital (Ascension) GME FY 21-22 | \$8.2m NR |
| City of Miami Badia Senior Center | \$1.7m NR |
| FSU Interdisciplinary Research Commercialization Building - PECO | \$23.492m NR |
| FL Tech - Biomedical Aerospace Manufacturing | \$2m NR |
| St. Pete College Law Enforcement Simulation City | \$510,000 NR |
| St. Pete College Operational Support | \$5m NR |
| Take Stock in College | \$500,000 NR |
| FAU A.D. Henderson University Lab School | \$17.3m NR |
| Research University Alzheimer's Research Using Exablate Neuro focused Ultrasound | \$4.5m NR |
| UF Health Alzheimer's and Dementia Research | \$2.5m NR |
| Mental Health Assistance Allocation for FL Virtual Schools | \$2m Rec |
| 2022 Session | |
| FL Tech – Biomedical Aerospace Manufacturing (BAM) | \$2m NR |
| West Technical Education Center | \$397,288 NR |



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|--|-----------------|
| St. Peter College – Public Safety Operational Enhancements | \$955,600 NR |
| FIUnique | \$3.9m Rec |
| UF Health Alzheimer’s and Dementia Research | \$3m NR |
| Research University Alzheimer's Research Using Exablate Neuro Focused Ultrasound | \$5m NR |
| Take Stock in College | \$500,000 NR |
| FIU CLIA Laboratory for Functional Drug Testing for Individuals Cancer Treatments | \$2m NR |
| Loggerhead Marinelifelife Center Educational Material for Underserved Youth | \$250,000 NR |
| Busch Wildlife Sanctuary Environmental Education Center | \$500,000 NR |
| College of the Florida Keys – Academy Classroom Facility and EOC | \$3m NR |
| Pinellas County Schools – Leadership and Professional Development Center | \$5m NR |
| FIU Engineering Building Phase II | \$33.5m NR |
| Broward College Deferred Maintenance Needs | \$24,040,225 NR |
| St. Pete College - Deferred Maintenance Needs | \$47,576,641 NR |
| St. Pete College – Deferred Maintenance at Tarpon Springs | \$5m NR |
| DNA Comprehensive Therapy Care Model | \$1.867m NR |
| Memorial Healthcare System – Medication Assisted Treatment Response Program | \$1m NR |
| Little Havana Activities and Nutrition Center: Homemaking and Companion Services | \$1m NR |
| K9s for Warriors Lifetime Care & Mental Health Support | \$750,000 NR |
| K9s for Warriors Center for K9 Operations and Training | \$2.5m NR |
| Continuum of Care Program for Enhanced Offender Rehabilitation | \$2,413,930 NR |
| Polk County Medical Examiner’s Emergency Generator Replacement | \$140,000 NR |
| Polk Regional Water Cooperative Heartland Headwaters | \$20m NR |
| Okeechobee County Regional Stormwater Treatment | \$1.8m NR |
| City of Miami – East Auburndale Drainage & Flooding Mitigation | \$1.5m |
| City of Miami – East Flagami Flood Mitigation, Stormwater and Drainage | \$3m NR |
| City of Miami – Kinloch Flooding Mitigation and Road Reconstruction | \$2,269,619 NR |
| City of Miami – Localized Flooding Improvements | \$1.052m NR |
| City of Miami – Tidal Valves and Flood Improvements | \$100,000 NR |
| City of Miami – Pump Stations Upgrade | \$2.5m NR |
| Bonefish and Tarpon Trust Restoring Coastal Resilience and Water Quality | \$250,000 NR |
| Loggerhead Marinelifelife Lifesaving Water Treatment System for Sick and Injured Turtles | \$250,000 NR |
| Rattlesnake Key Recreational Park | \$23m NR |
| Sarasota County – Fruitville Road | \$4m NR |
| Manatee County – Moccasin Wallow | \$7.5m NR |
| Polk County – North Ridge Trail | \$5m NR |
| Polk County – Thomson Nursey Road Design | \$5m NR |
| Brevard Zoo Aquarium | \$950,000 NR |
| Sarasota Performing Arts Center | \$990,000 NR |
| 2023 Session | |
| Research University Alzheimer's Research Using Exablate Neuro Focused Ultrasound | \$5m NR |
| FL Tech - Biomedical Aerospace Manufacturing (BAM) | \$2m NR |
| FL Tech- Aerospace Cybersecurity Engineering Development | \$5m NR |
| Palm Beach Atlantic University Center for Financial Literacy | \$2m NR |
| St. Pete College - Applied Mental Health Certificate | \$386,940 NR |
| Northwest Florida State College - Health Sciences & First Responder Support | \$990,000 NR |
| University of Central Florida - Individualized Readability Research Pilot Project | \$1m NR |
| UF Health Alzheimer's and Dementia Research | \$3.5m NR |
| UCF College of Medicine - Immunotherapy to Prevent & Improve Muscle & Bone Waste | \$500,000 NR |
| Take Stock in College | \$850,000 NR |
| Broward College STEM Center Remodel-Phase 1 | \$15m NR |





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| Northwest Florida State College - Remodel of First Responder & Public Safety Building | \$8.2m NR |
| Gulf Coast State College STEM Building | \$3,999,972 NR |
| FIU Herbert Wertheim College of Medicine Academic Health Sciences/ Clinical Facility | \$5m NR |
| FIU Engineering Building | \$15m NR |
| FIU Honors College | \$11m NR |
| STEM, Computer Science and CTE Career Awareness for Middle School | \$1.9m NR |
| Busch Wildlife Sanctuary Environmental Education Center | \$500,000 NR |
| DNA Comprehensive Therapy Model | \$1.9m NR |
| Joe DiMaggio Children's Hospital - Solutions for Behavioral Health for At-risk Youth | \$500,000 NR |
| Memorial Healthcare-Medication Assisted Treatment for Zero Overdoses | \$1m NR |
| Project LIFT- Mental Health Treatment & Workforce Development | \$742,700 NR |
| Sacred Heart Bay Medical Trauma Center | \$1m NR |
| Little Havana Activities and Nutrition Centers Elderly Personal Care, Referral, and Information Services | \$500,000 NR |
| K9s for Warriors Lifetime Care & Mental Health Support for Veterans and Caregivers | \$1m NR |
| Sacred Heart Bay Medical Hospital Charity Care Underpayment | \$4m NR |
| Caloosahatchee River Valued Ecosystem Component Restoration Phase 6 | \$2m NR |
| Indian River Lagoon Restoration – Aquaculture - Cocoa Beach Jr/Sr | \$850,000 NR |
| City of Venice - Water Main Replacement Program Phase 8 | \$850,000 NR |
| St. Lucie Village - Residential Potable Water Service | \$83,780 NR |
| City of Boca Raton- NW 35th St. Drainage Improvement Project | \$300,000 NR |
| City of Boca Raton – Drinking Water Transmission and Distribution Improvements | \$1.4m NR |
| City of Coral Gables – Force Main Replacement Program | \$700,000 NR |
| City of Miami Drainage Improvements SW 27th Street from 27th Ave to SW 30th Ave | \$1.604m NR |
| City of South Miami Septic to Sewer Project | \$1.8m NR |
| Miami-Dade County – Sewer Connection Assistance – Schenley Park Neighborhood** | \$2m NR |
| Broward County – NW 23rd Avenue Environmental Restoration | \$435,885 NR |
| Loggerhead Marinelifelife Center Improving Water Quality and Coastline Cleanliness | \$250,000 NR |
| St. Andrews Bay Seagrass Restoration Project | \$999,496 NR |
| Loggerhead Marinelifelife Center Lifesaving Water Treatment System for Sick or Injured Sea Turtles | \$250,000 NR |
| Continuum of Care for Enhanced Offender Rehabilitation | \$2.4m NR |
| Monique Burr Foundation Child Safety Matters Prevention Education Program | \$1.6 R |
| Sarasota County - Laurel Road Capacity and Mobility Improvement Project | \$8m NR |
| Manatee County- Moccasin Wallow Road Expansion Segment #3 | \$8m NR |
| Polk County - Powerline Road South Extension Project | \$10m NR |
| City of Boca Raton- NW/SW 4th Avenue Widening | \$1m NR |
| Fort Lauderdale- Galt Mile Street Safety Improvements | \$500,000 NR |
| City of Miami - Tamiami Boulevard Roadway Reconstruction & Drainage Improvements | \$1m NR |
| Franklin County - Emergency Operations Center | \$2.6m NR |
| Polk County - Utilities Administration Building Emergency Generator Replacement | \$220,000 NR |
| City of Miami Fire - Rescue Training Center Renovation | \$1.6m NR |
| **: <i>Project on behalf of Miami-Dade County</i> | |
| 2024 Session | |
| University of Miami Gordon Center - Medical Training and Simulation Laboratory | \$3.5m Rec/\$2.5m NR |
| Florida Institute of Technology Aerospace Cybersecurity Engineering Development | \$5m NR |
| Palm Beach Atlantic University LeMieux Center for Public Policy | \$3m NR |





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|---|----------------|
| Take Stock in College | \$850,000 NR |
| ReUp College & Credential to Workforce Initiative | \$1m NR |
| FSU Institute for Pediatric Rare Diseases | \$5m NR |
| STEM, Computer Science and CTE Career Awareness for Middle Schools | \$950,000 NR |
| Busch Wildlife Sanctuary Environmental Education Center | \$500,000 NR |
| ARK Innovation Center at Pinellas Schools | \$1m NR |
| USF East Campus Infrastructure & Safety Improvements | \$31m NR |
| Gulf Coast State College - Construct Multi-Purpose Classroom and Community Emergency Shelter Space | \$5,897,637 NR |
| Northwest Florida State College- Remodel Building 510- First Responder & Public Safety Training Center- Niceville | \$8,570,517 NR |
| FSU/FAMU College of Engineering - Building C | \$5m NR |
| FSU Academic Support Building | \$10m NR |
| FSU Center for Energy Independence | \$3m NR |
| FSU College of Nursing Remodeling | \$2m NR |
| FSU Dittmer Building Remodeling | \$55.4m NR |
| FSU Veterans Legacy Complex | \$7.5m NR |
| Brevard Adult & Community Education Career Technical Center Expansion | \$2.625m NR |
| Sacred Heart Nursing Residency | \$578,688 NR |
| DNA Comprehensive Therapy Model | \$1.967m NR |
| Kristi House-Renovations to Main Building for UM Child Protection Team | \$1m NR |
| Opioid and Substance Abuse Treatment Using neuromodulating low-intensity focused ultrasound (LIFU) technology | \$3m NR |
| Joe DiMaggio Children's Hospital - New Solutions Intensive Outpatient Programs of Health (MAT-SDOH) Integration | \$500,000 NR |
| Medication Assisted Treatment with Social Determinants of Health (MAT-SDOH) Integration | \$1m NR |
| Project LIFT- Mental Health Treatment & Workforce Development | \$742,700 NR |
| Brain Bus | \$491,614 NR |
| Little Havana Activities and Nutrition Centers Elderly Personal Care, Referral, and Information Services | \$500,000 NR |
| City of Miami - Badia Center Facility at Flagami Park | \$1.75m NR |
| Ascension St Vincent's Nursing Residency | \$578,688 NR |
| Ed and Ethel Moore Alzheimer's Disease Research Program | \$1.5m NR |
| Franklin County - St James/Lanark - EMS Substation Project | \$1.967m NR |
| K9s For Warriors - Pairing Veterans with Service Dogs | \$2m NR |
| Inmate Career Readiness Assessments | \$600,000 NR |
| Polk County Sheriff's Office - County Jail Improvements | \$2.050m |
| Caloosahatchee River Valued Ecosystem Component Restoration Phases 6-7 | \$3.5m NR |
| City of Boca Raton - Drinking Water Transmission and Distribution Improvements | \$750,000 NR |
| City of Boca Raton - Jeffrey Street Seawall Replacement | \$300,000 NR |
| City of Panama City - Hentz Stormwater Park Repetitive Loss Project | \$950,000 NR |
| City of Venice - Intracoastal Force Main Replacement | \$750,000 NR |
| Highland Beach Clean Water Project - Lift Station Rehabilitation | \$250,000 NR |
| Miami-Dade County – Midway Pump Station Improvement Project - NW 7th st & SR 826** | \$1.052m NR |
| St. Lucie Village - Septic to Sewer - Phase 3 Design | \$293,670 NR |
| City of Miami - Roberto Clemente Park Drainage and Baseball Field Improvements | \$1.2m NR |
| Bonfish and Tarpon Trust Restoring Coastal Resilience and Water Quality Phase 2 | \$250,000 NR |
| St. Andrews Bay Seagrass Restoration Project | \$999,999 NR |
| Franklin County - Bear Resistant Residential Refuse Containers | \$683,500 NR |





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| Loggerhead Marinelife Center Improving Water Quality and Coastline Cleanliness | \$250,000 NR |
| Loggerhead Marinelife Center Lifesaving Water Treatment System for Sick or Injured Sea Turtles | \$250,000 NR |
| City of Fort Lauderdale - Breakers Avenue Resiliency and Pedestrian Traffic Improvements | \$3m NR |
| City of Panama City - Tarpon Dock Bridge Refurbishment | \$400,000 NR |
| Manatee County - State Road 64 PD&E Study - Lorraine Road to Verna Bethany Road | \$1.2m NR |
| Intersection and Beach Walk Comprehensive Upgrade and Safety Improvements (in partnership with the City of Miami Beach) | \$4.850m NR |
| Manatee County - Moccasin Wallow Road Expansion Segment#5 | \$6m NR |
| Polk County - North Ridge Trail | \$2.5m NR |
| Boys & Girls Clubs of Tampa Bay: Workforce Readiness Program | \$400,000 NR |
| Habitat Acres - A Habitat Miami Community | \$500,000 NR |
| Polk County - Portable Generator Replacement | \$240,000 NR |
| St. Pete Palladium Theater Phase 2 | \$1m NR |





Service Team and Resume

A: Organizational Chart

Village of Key Biscayne

Team Member

Jared Rosenstein | Partner
Legislative and Executive
Branch Advocacy; Client
Communications; Strategic
Planning; Client Reporting

Team Member (Subcontractor)

Erica Chanti
Legislative and Executive
Branch Advocacy; Client
Reporting

The primary lobbyists for the Village will be Jared Rosenstein with CCC and Erica Chanti with RT, however, all firm lobbyists will be able to assist the Village as needed. Jared Rosenstein will be the Villages day-to-day contact and will assist in coordinating legislative reports, meeting requests as well as legislative appropriation request documentation. Erica Chanti will handle policy issues, appropriations and attend meetings as needed. Both Jared and Erica will interface with the Governor, Senate President and Speaker of the House on all matters related to the Village.

The Village has a 24/7, 365, direct line to our firm. The legislative session moves fast, it is imperative that the requests of the Village are acted on in a timely manner to ensure success. Our team is ready to meet with the Village well in advance of the upcoming legislative session and can be available to meet at whatever frequency the Village requires, including in-person meetings, briefings to the Village Council and or electronic communications.





B: Resumes

Jared Rosenstein, J.D.

EXPERIENCE

Capital City Consulting

2021– Present

- Partner
 - Launched the Capital City Consulting Fort Lauderdale Office
 - Handles the firm’s South Florida municipal practice
 - Provides strategic advice to clients on interactions with the state legislature, state, and local government agencies.

Florida Division of Emergency Management

2019- 2021

- Legislative Affairs Director
 - Joined Governor Ron DeSantis administration with Director Jared Moskowitz
 - Mediated high level negotiations between major business groups on the Florida Citrus Recovery Block Grant
 - Led the statewide legislative response to the COVID-19 pandemic as the primary point of contact for all local, state, and federal elected officials and municipal governments.
 - Managed all COVID-19 vaccine and testing initiatives, including the vaccination program for African American Churches as well as the vaccination program for Holocaust survivors.

Florida House of Representatives

2014- 2019

- Senior Legislative Assistant
- Office of State Representative Jared Moskowitz (D-Coral Springs)
 - Authored, co-authored and filed drafts of all major legislation and amendments
 - Formulated strategies for guiding major political priorities through the legislative process
 - Provided counsel to the Representative after reviewing statutory language in proposed legislation
 - Assisted the Representative in collation building, drafting and analysis during the legislative response to the Marjory Stoneman Douglas shooting

Florida House of Representatives

2013-2014

- District Secretary
- Office of State Representative Bill Hager (R-Boca Raton)
 - Managed the Representatives local office, handling constituent casework

Florida House of Representatives

2013

- Legislative Intern
- Office of State Representative Holly Raschein (R-Marathon)
 - Researched and analyzed legislation

EDUCATION

Broward College

A.A., Political Science

2008-2011

Florida State University

B.A., Political Science

2011-2013

Nova Southeastern Shepard Broad College of Law

Juris Doctor

2015-2018





1050 Brickell Ave, Miami, FL 33131

(305) 775-7252

Erica@rubinturnbull.com

ERICA CHANTI

SKILLS

- **Oral Communication:** Ability to clearly present arguments and articulate positions to various audiences, including legislators, stakeholders, and the public.
- **Persuasion and Negotiation:** Skill in influencing decision-makers and negotiating agreements.
- **Campaign Management:** Experience in planning and executing advocacy campaigns
- **Stakeholder Engagement:** Ability to build and maintain relationships with key stakeholders, including government officials, industry leaders, and community groups.
- **Strategic Thinking:** Competence in developing and implementing strategies to achieve lobbying objectives.
- **Understanding of Legislative Processes:** Familiarity with how legislation is developed, debated, and enacted.
- **Knowledge of Political Systems:** Insight into governmental structures, political dynamics, and electoral processes.

EMPLOYMENT

Rubin, Turnbull and Associates, Government Consultant

2017- present

- **Client Engagement:** Works closely with clients to understand their goals, needs, and positions on various issues.
- **Policy Analysis:** Analyzes legislation, regulations, and policy proposals to understand their implications for the client.
- **Strategic Planning:** Develops a comprehensive strategy to advocate for the client's position, including lobbying tactics, communication plans, and coalition-building.
- **Networking:** Builds and maintains strong relationships with lawmakers, government officials, and their staff.
- **Legislative Tracking:** Monitors legislative and regulatory developments to keep the client informed about relevant changes.
- **Reporting:** Provides regular updates and reports to the client on lobbying activities, progress, and outcomes.

Miami Dade Legislative Delegation, Executive Director

2014- 2017

- **Liaison Role:** Acts as the main point of contact between the delegation members, local government officials, and the public.
- **Communication:** Ensures effective communication within the delegation and between the delegation and external stakeholders, including state agencies, constituents, and advocacy groups.
- **Legislative Tracking:** Monitors and analyzes bills and legislative activities that impact Miami-Dade County.
- **Research and Analysis:** Provides research support and analysis on policy issues and legislative proposals relevant to the delegation.
- **Meeting Organization:** Organizes and facilitates delegation meetings, briefings, and public hearings.
- **Agenda Preparation:** Prepares agendas, minutes, and materials for delegation meetings.
- **Public Events:** Coordinates public forums and town hall meetings to gather input from constituents and inform them about legislative issues.

HONORS AND ACKNOWLEDGMENTS

- Named one of Florida Politics' "30 Under 30" rising stars
- Honored as one of the News Service of Florida's "40 under 40"



Jared Rosenstein – Capital City Consulting

Jared Rosenstein began his career in the Florida Senate while attending Florida State University. After graduating from Florida State University with a degree in political science, Rosenstein worked for several members of the Florida House of Representatives while attending law school at Nova Southeastern University’s School of Law. As a legislative staffer in both chambers, he provided policy analysis on gaming, animal welfare, and natural disaster issues; additionally, during the 2018 legislative session, he helped craft the Marjory Stoneman Douglas School Safety Act.

In addition to his legislative experience, Rosenstein was the legislative affairs Director at the Florida Division of Emergency Management (FDEM) under Governor Ron DeSantis and Director Jared Moskowitz. Rosenstein was the primary point of contact for federal, state, and local elected officials during the COVID-19 pandemic. CCC’s municipal practice is led by Rosenstein, who is an advisor to multiple cities and counties statewide.

Rosenstein splits his time between Fort Lauderdale and Tallahassee and is an ardent supporter of Jewish causes, animal rescue organizations, and cancer research initiatives.





Erica Chanti – Rubin Turnbull & Associates (Subcontractor)

Erica Chanti has been deeply immersed in the world of government relations and politics in Florida for more than a decade, having begun lobbying on behalf of clients at the age of 20. In her role at Rubin, Turnbull & Associates, she lobbies at the state and local level for a diverse portfolio of clients.

Based in the firm’s South Florida offices, Chanti has broad and deep relationships within the large Miami-Dade and Broward legislative delegations. Before joining the firm in 2017, she was Executive Director of the Miami-Dade Legislative Delegation in Miami-Dade County's Office of Intergovernmental Affairs. In that role, she coordinated legislative issues with delegation members and key staff in Tallahassee, Miami-Dade County, and the Office of Intergovernmental Affairs. As the Delegation’s lead representative since December 2014, Chanti played a significant role in bringing together constituents and delegation members through community meetings and public hearings.



Another strength that Chanti brings is her well-rounded experience in political campaigns and campaign finance. She has played an active role on more than two dozen Miami-centered campaigns for state legislators, judges, and constitutional officers. She began her career with the government and public relations firm Robert M. Levy & Associates in 2009.

In 2015, the influential StPetersBlog named Chanti one of its “30 Under 30” rising stars of Florida politics. She is a graduate of Florida State University with a bachelor’s degree in political science.





Personnel Plan

a & b: Operating Plan and Staffing levels

The Village will have full access to its full-time lobby team every single day, every single week, every single month necessary.

CCC works 24/7, 365 days a year; being on call always is the most important facet to successful legislative advocacy. Florida's legislative session is a quick moving 60 days. Often, proposals are released publicly as finished products. Therefore, CCC constantly meets with Committee Chairs and staff to ensure that CCC clients are aware of proposals at the staff level so that input can be provided during the legislative planning process.

We also establish ourselves as resources to legislators and staff on behalf of our clients for feedback on legislative ideas before they become proposals. This approach often grants us the opportunity to head off negative proposals in their infancy or shape them in ways that are beneficial to our clients.





c: Organizational Chart with Village Staff

Village of Key Biscayne Village Council

Village of Key Biscayne Manager/Assigned Contract Staff

Team Member
(FULL TIME)

Jared Rosenstein | Partner
Legislative and Executive
Branch Advocacy; Client
Communications; Strategic
Planning; Client Reporting

Team Member (Subcontractor)
(FULL TIME)

Erica Chanti
Legislative and Executive
Branch Advocacy; Client
Reporting

d: Role and Responsibilities

As stated in detail above (and in the preceding sections), both Jared and Erica will have shared legislative advocacy responsibilities and will be available 24/7. Budget items, meeting requests, reports and policy issues will be roles and responsibilities shared by both lobbyists.





Tab D – Subcontracting Plan





Subcontractor – Rubin Turnbull & Associates

CCC is proud to partner with Erica Chanti and Rubin, Turnbull & Associates (RT).

Rubin Turnbull & Associates is a leading Florida government relations firm that helps businesses and other organizations advance their mission and achieve critical objectives by engaging successfully with all levels of government. Founded in 1992 by William D. Rubin and formerly known as The Rubin Group, the firm has offices in Tallahassee, Fort Lauderdale, and Miami.

Rubin Turnbull represents clients before the Florida State Legislature, Governor, cabinet, state agencies and local governments, and at the federal level. RT team members have experience working inside many of these same institutions and offices and have built strong relationships on both sides of the political aisle.

RT has a robust footprint in South Florida to provide value to clients in reaching the large legislative delegations in Miami-Dade, Broward, and Palm Beach counties. The RT team travels extensively throughout the state to keep our relationships fresh, diverse, and strong, and to identify the up-and-coming local public officials who may become tomorrow's state Senate or House leaders and committee chairs.

As stated in her resume and biography in the sections above, Erica Chanti will have primary responsibility as CCC's subcontractor on this engagement. Erica has spent years dedicated to political advocacy and has the political acumen, relationships, and work ethic to help the Village achieve its legislative and funding goals.

Jared Rosenstein and Erica Chanti will share this engagement and its workload 50/50.





Tab E – Proposal Approach





Comprehensive Approach and Implementation

Our firm has garnered a reputation for being hardworking, aggressive, and substantive; our approach to legislative advocacy is simple: know the issue, know the decision makers, and deliver for the client.

Should the Village choose to reengage our firm, CCC would immediately meet with key Village staff, and develop a strategy for continued effective representation in Tallahassee. Our initial objective will be to educate ourselves on the Villages legislative issues and priorities, which will allow us to develop a strategic course of action to achieve your goals. From there on we will routinely evolve our plan to meet the Villages ever-changing needs. CCC's strategic lobbying plan will include a timeline, objectives, important dates, key legislators targeted for relationship building, and potential legislative sponsors for policy or appropriations bills. This strategic plan will provide the Village with an accountability roadmap to measure our legislative success.

Lobbying is a year-round activity and CCC's professionals know that a delay in lobbying government leaders on priority issues could spell defeat. Therefore, it is critically important to effectively message the Villages legislative issues to key policymakers early on while they are deciding their priorities and long before misinformation or other outside interests influence their decisions. As it relates to appropriations, the groundwork is completed well before the legislative session begins to ensure the Villages requests are known and understood as internal legislative priority funding lists are generated. We are confident that our team of consultants can provide the Village with the services defined in the RFP's **Scope of Services in Section 2 and Exhibit A.** We will work with the Village to develop a tailored advocacy strategy to meet its needs.

At CCC, we pride ourselves not only in being able to get a meeting with the right person, but in having a deep understanding of the subject matter. We are always well prepared for meetings with elected officials and staff. This gives our lobbyists the ability to communicate the client's objectives clearly and effectively when it is time to make the pitch for funding, project approval, or a legislative change.

It is also important to note that CCC is a bipartisan firm with a long history of supporting candidates in both political parties. Our lobbyists have held government positions on both sides of the aisle. This gives us the ability to bridge the gap and work across party lines to achieve our objectives and look out for the Villages best interest. At least one CCC consultant has an established relationship with every member of the Florida Legislature and Cabinet. This ensures we will be able to set meetings and provide timely access to decision makers, allowing the Village to use our relationships to its advantage when asking for funding or policy changes in Tallahassee.





At CCC, we believe that communication is the key to legislative success. CCC regularly communicates and consults with the Village Manager and the Village's designated Contract Manager on all assigned legislative and executive matters which impact the Village.

Considering that Florida's legislative session is limited to 60 days, it is not unusual for us to work with our clients well in advance to develop and refine legislative proposals or appropriations requests to a nearly finished product before any public filing of the proposal occurs. If reselected to represent the Village, CCC will utilize our strategic lobbying plan that includes, the following actions:

- In-person advocacy with key legislators and staff during Committee Weeks and Legislative Session on behalf of the Village;
- Attendance at all weekly team strategy meetings, legislative committee meetings, briefings, and hearings on behalf of the Village;
- Monitoring of legislation, tracking of agency policy changes, and following upcoming grants and funding opportunities;
- Coalition building with other similarly aligned entities and associations like the Florida League of Cities;
- Helping the Village interface with the Miami-Dade Legislative Delegation to develop support for legislative appropriations and policy requests;
- Brainstorming as to strategic members of the legislature to serve as advocates for our goals from both the Miami-Dade delegation and the general legislative membership;
- Executing all required House and Senate appropriations forms in consultation with the Village;
- Communicating frequently with our established points of contact about important dates, deadlines, funding opportunities, and any meetings CCC has on behalf of the Village;
- Utilizing information gathered from our initial meeting and subsequent conversations with the Village to identify additional funding opportunities that may be available through executive agency grant programs or other state initiatives; and
- Facilitating and coordinating strategic legislative and executive branch meetings for the Village Council and staff to present and advocate for the Village's legislative priorities.

At CCC, we use the LobbyTools software to track legislation and amendments through the legislative process. In addition to the tracking information provided through LobbyTools, CCC will also provide the Village with a end of week report containing a day-by-day recap of the week's committee meetings, budget action, and other announcements that would impact the Village.

Below, please find a example CCC weekly legislative update created on behalf of Miami-Dade County during the eighth week of the 2023 legislative session.





Sample Report

2023 Legislative Session Report
Week Eight
Miami-Dade County

Mr. McCarty,

Below, please find updates on Capital City Consulting's assignments for the 2023 Legislative Session.

Community Workforce Housing Program - SB 102 has been signed by Governor DeSantis.

North Corridor of the Strategic Area Rapid Transit Plan – No change on this item - CCC has spoken with FDOT leadership on the integration of the north corridor SMART plan into the larger FDOT intermodal paradigm. FDOT Central is aware of Miami-Dade Counties work on this plan and is working alongside FDOT district Six to keep the lines of communication open.

Pardoning of Marijuana related offenses – No change on this item - CCC had very early and high-level conversations with Executive Branch staff who work primarily in the law enforcement and justice silos; this priority is highly unlikely to gain traction.

Bird Road septic-to-sewer conversion – This project has not been funded.

Schenley Park septic-to-sewer conversion – This project has been fully funded at \$2,000,000.00.

Tropical Park Improvements – This project has been funded by both chambers at \$250,000.00.

SB 1712 / HB 361 (Municipal Water and Sewer Utility Rates) – This legislation is dead.

SB 682 / HB 671 (Residential Building Permits) – This legislation is dead.

SB 248 (Public Records/Personal Identifying Information of Certain Victims) – This legislation is in messages between the Senate and the House of Representatives.

HB 1595 / SB 1588 (Law Enforcement Operations) – HB 1595 has passed both chambers and is on its way to the Governor's desk.

SB 154/ HB 1395 (Condominium and Cooperative Associations) – SB 154 will pass the final week of session.

Week 8 was very successful, CCC worked alongside Miami-Dade County on keeping the living wage preemption legislation out of the Florida Senate. This legislation is dead for Session 2023.

Please do not hesitate to contact myself or my partner, Nick Iarossi, with any questions.

As always, we are so proud to represent Miami-Dade County and we look forward to a very successful legislative session.

- Jared Rosenstein and Nick Iarossi

A handwritten signature in blue ink, appearing to be "Jared Rosenstein".





Proposed Annual Fee

CCC will provide the above-referenced professional services for an annual fee of \$50,000 payable in equal monthly installments. This fee is all inclusive of travel and miscellaneous expenses.

If any additional work is required beyond the scope of the contract, CCC would propose a contract amendment agreed to by CCC and the Village, to our existing contract with the Village to reflect the updated scope and fee change.

*On behalf of Capital City Consulting, thank you
for the opportunity to submit this proposal.*





Tab G – Insurance and E-Verify





CCC E-Verify Affidavit

Professional State Lobbying Services – RFP # 2024-12

E-VERIFY AFFIDAVIT

In accordance with Section 448.095, Florida Statutes, the Village requires all contractors doing business with the Village to register with and use the E-Verify system to verify the work authorization status of all newly hired employees. The Village will not enter into a contract unless each party to the contract registers with and uses the E-Verify system.

The contracting entity must provide its proof of enrollment in E-Verify. For instructions on how to provide proof of the contracting entity's participation/enrollment in E-Verify, please visit: <https://www.e-verify.gov/fag/how-do-i-provide-proof-of-my-participationenrollment-in-e-verify>

By signing below, the contracting entity acknowledges that it has read Section 448.095, Florida Statutes and will comply with the E-Verify requirements imposed by it, including but not limited to obtaining E-Verify affidavits from subcontractors.

Check here to confirm proof of enrollment in E-Verify has been attached to this Affidavit.

In the presence of:

[Signature]
Witness #1 Print Name: Jill Higgins

[Signature]
Witness #2 Print Name: Alva Terno

Signed, sealed and delivered by:

[Signature]
Print Name: Jared Rosenstein

Title: Partner

Entity Name: Capital City Consulting LLC

ACKNOWLEDGMENT

State of Florida

County of Leon

The foregoing instrument was acknowledged before me by means of physical presence or online notarization, this 2 day of July, 2024 by Jared Rosenstein (name of person) as Partner (type of authority) for Capital City Consulting (name of party on behalf of whom instrument is executed).

[Signature]
Notary Public (Print, Stamp, or Type as Commissioned)

- Personally known to me; or
- Produced identification (Type of Identification: _____)
- Did take an oath; or
- Did not take an oath





CCC E-Verify CCC

An official website of the United States government [Here's how you know](#)



Menu

My Company Account

My Company Profile

Company Information

Company Name

Capital City Consulting

Doing Business As (DBA) Name

Company ID

1841743

Enrollment Date

Jun 04, 2022

Employer Identification Number (EIN)

010759013

Unique Entity Identifier (UEI)

DUNS Number

164600376

Total Number of Employees

20 to 99

NAICS Code

541

Sector

Professional, Scientific, and Technical Services

Subsector

Professional, Scientific, and Technical Services

[Edit Company Information](#)





CCC E-Verify CCC Cont.

Employer Category

Employer Category

None of these categories apply

[Edit Employer Category](#)

Company Addresses

Physical Address

124 W Jefferson Street
Tallahassee, FL 32301

Mailing Address

124 W Jefferson Street
Tallahassee, FL 32301

[Edit Company Addresses](#)

Hiring Sites

Number of Sites

1

[Edit Hiring Sites](#)

Company Access and MOU

My Company is configured to:

Verify Its Own Employees

Memorandum of Understanding

[View Current MOU](#)

[U.S. Department of Homeland Security](#) [U.S. Citizenship and Immigration Services](#)

